Correspondence with
Cochrane at Ingram

1787-1788 Letter Book Vol 3

1419/m
293/83

Series XII From Benj. Roebuck
To Basil Cochrane

Mayors Court records

Mayors Court private papers

(a) Letter books 7-4-

11-7-1787-1788. No. 1.

Mayors Court Series XII (a)
Letter Book K Vol 38

25,000—4-5-

Block 7

Ra o.

She o.

Serial No. 38

General No. 12277

1419 | R182

Madrid 11 July 1807 — 1808

Dear Graham

I am entirely of your opinion as to the Command of this station
the Burrard Lord Cochrane will not answer — Sir Samuel Hood
Admiral and Lord Mulgrave will support you in any Measure
you may adopt for the good of the Service — Lord Collingwood
Lord St Vincent & the Duke of Clarence are of the same opinion
and Lord Melville will support you — I am sorry to say that
the Portuguese Army is not to be depended upon — Sir Arthur
Wellesley sails for Portugal on Monday next with 10000 men
& Sir John Moore will follow in a few days with 15000 more
I am sorry to say that Admiral Cotton is very ill

Yours most truly
Mulgrave

Sir Thos Graham Bart

Admiralty 12th July 1807

Sir

I am commanded by their Lordships to acquaint you that
Lord Mulgrave has signified to them his intention of appointing
you to command a Squadron of Ships of War to be employed
in the Baltic this year, and I am to desire that you will
hoist your Flag on board the Antelope of 50 Guns at Portsmouth
as soon as she can be got ready for Sea, and proceed with her
and the Ships named in the margin to Yarmouth Roads, where
you will receive further Orders from their Lordships —

I am Sir
Your most obedient humble Servant
J. W. Croker

Sir Thos Graham Bart
&c &c &c

Antelope 50 Guns Captain Sir Thomas Graham Bart
Dunbar 20 Sloop of War Commander Hon. Geo. Dundas
a Ship of the Line 130 Guns
& Three Frigates named by Lord Mulgrave
Hawke Sloop of War Commander Hon. Geo. Dundas
Lynx Sloop of War Commander Hon. Geo. Dundas
Pylades Sloop of War Commander Hon. Geo. Dundas
Ships of War Commanded by Captains Hon. Geo. Dundas
Lynx Sloop of War Commander Hon. Geo. Dundas
Pylades Sloop of War Commander Hon. Geo. Dundas
Ships of War Commanded by Captains Hon. Geo. Dundas

Yours sincerely

(Signed) Boyce Ansink

July 1987 1914

Dear Cabinet

Please remind your Mr. [illegible] of the [illegible]

Camargo Ryan & Steele this morning to whom we [illegible]

[illegible] to advance — Same now letting out [illegible]

[illegible] Lodge on an [illegible] letter before that year

Dennis and very particular & very satisfactory & [illegible]

& Sadler to address as above as you can, avoid [illegible]

Cars which give undertaking to use to obliging [illegible]

Same with Cor. this morning & remind him

[illegible] that you made any

[illegible] Bonus of Cars made any

Company by which your would not have & that [illegible]

[illegible] Lodge & Bradstreet provided Standard [illegible]

[illegible] to suppose you & Sadler have [illegible]

Steele — please as Steele [illegible]

P.S. In the rush Same —

Yours sincerely

Dear Cabinet

Please remind your Mr's & Co

Camargo & the same Respect Tenders — [illegible]

immediately made — You are to note his Quarter

adopted me in the report of many cars [illegible]

Please and Sam explains you will get

by your customs — The Bonds Bonus

Bonds & Steel that 1000 Cattle & the guar

at 95 Pays & agent me & South Rate

is Steele kept the Bonds which you

you by the Company is to be formed

19 Feby

Dear Cochran

I have received yours of the 11th Inst
I beg you will attend to what I wrote in my last
drawn by Porter if I shall dispatch sufficient to
put in the name of Tommy Lyon — on 12th Inst
receipt of this I expect fully to my last instruction
12th Inst that the Clerk in the Legislature was
the Proceedings against Lyon Sanderson
It will be necessary for the
there is but great difficulty of success in

Ever Cochran
Richard Rush

Dear Sir I am
Dear Sir I am
Augusta 3rd 1870 which am
August 1st Tommy Lyon
Dear Sir I am
Dear Sir I am

I know nothing of the late Hare
[illegible] for it — but I write you
[illegible] me of this by the
[illegible] matter is Cary Hare —
Governor of Ca — you should also
the Municipality would be in
— the Hare Monte then to last
I have in further to say only by that
private matters all will then go right
me for further advance —

Dear Cockran

I have my last I have received from you
I have not shown any of your letter to
with him — I omitted to send you the Mark
How may have the Sir Thomas I told him
told you would one want of further advance
Not a Pair of the Clerk and down on
is a chance of his being granted — I shall

(signed) B Burbidge

5th August 1787

No 61

Sir

I have to inform you that your Bargain in dispute in dependant of
Court — And I hope an arrangement may have effected to
Your most Obt Servt

(signed) B Burbidge

5th August 1787

Dear Cockran

I have received from you a Corpus Letter relative
have from that your Mark appeared for Mr Robert
Hand of Hare as any thing can in it as for the said
I have received the above Mark Cockran
Mark was duly sworn & attested admit the Clerk
& Hope from that you can in relation to the 12 of 3
can be obtained for the Agreement to the said
have advanced if you only write me I shall
You have not answered my letter relative
do you are your Agent Agent — Mr Cockran
we will understand that you are not

Dear Cockran

I have received from you a Corpus Letter relative
have from that your Mark appeared for Mr Robert
Hand of Hare as any thing can in it as for the said
I have received the above Mark Cockran
Mark was duly sworn & attested admit the Clerk
& Hope from that you can in relation to the 12 of 3
can be obtained for the Agreement to the said
have advanced if you only write me I shall
You have not answered my letter relative
do you are your Agent Agent — Mr Cockran
we will understand that you are not

Dear Cockran

I have received from you a Corpus Letter relative
have from that your Mark appeared for Mr Robert
Hand of Hare as any thing can in it as for the said
I have received the above Mark Cockran
Mark was duly sworn & attested admit the Clerk
& Hope from that you can in relation to the 12 of 3
can be obtained for the Agreement to the said
have advanced if you only write me I shall
You have not answered my letter relative
do you are your Agent Agent — Mr Cockran
we will understand that you are not

Cloth — He has again asked me what quantity of turned out Cloth you think you will have and I beg that you will answer him this question immediately because you Know he must provide payment accordingly. I hope you have already applied for an advance in such a way as it will be granted and Know in what case which the Exchange stands as it does at present will it not be better to make remittances by Goods than by Bills I believe it will be a saving of one Per Cent to send the money by the former — Your Two Bills to Ellis for Exch. 700 & 500 are due & in Sawyers hands I have told him you did not mention them to me as they should have been provided for that they were left with your Servant whom you expected to have been in Cash for the purpose but that I would take them up in three or four Days. This Money I must borrow & I believe I shall apply to Aubrey for it for three Weeks till I hear from you and I beg you will let me Know from what funds it is to be repaid. Sawyer also mentions to me that your Bond became due the 5 of Next month & that he should want the Cash then I imagine May be delayed by your Writing to him —

Now said Servant of Yours is without a Cash & likely to remain so & the I have informed you that you have a demand on the Company for Exch. 1500 yet you will not let me know the measures I am to pursue to Procure it

I beg you will Answer Strangers Letter when at Leisure — I am afraid that you do not give the Weavers price enough — for gods sake do not let the Business be shorted for a small difference of Money. On this Subject I cannot be a judge it is only an Idea which I Recommend to your attention to — Again I repeat I shall not throw away of your Letters to 1223 & there can be no loss

at the Price We purchased them

a monthly return of Arrack Said Schmidt

me Instructions – he replied that the Ships

Shall taken care to Prevent that by

that I Shall Wrote to you for Instructions

Subject Tomorrow

Yours Sincerely

My Dear Cochrane

Your Letter No 16 17

I Shall sent out Sammy Ayar to him

from Shoalamadoo the Lieut. is there

which 1283 wishes to be Put on his

I Shall from me at Length Tomorrow

Monthly Returns regularly from the

Statement

the I must remark some of your

of missing All your Rum Papers

on in a few days I Ingram

ried out Cloth you think you will have and

because you Know he must provide payment

rance in such a way as it will be granted

does at present will it not be better to make

raising of one Per Cent to send the money by the

and due I in Satsuer hands I have told him

vided for that they were lost with your Servant

I that I would take them up in three or four

ply to Mowbray for it for three Weeks till

Rounds it is to be refused Satsuer also mentions

s he should want the Cash this Jemagnie

ent of Yours is without a Cash I likely

demand on the Company for Bags 1500

me to Procure it

sure I am afraid that you do not give

Business be shorter for a small difference

only an Idea which I Rest

in repeat I shall not

I hope you have heard

Dear Graves

Have not any particulars to communicate
in the Affair of the Cutter should be attacked
by Sea & the others of the Cutters should be attacked
by Land, you must give Battle to them
immediately & not wait for the Attack
Should the Cutter you are on board of be
attacked by Sea & the others by Land
Should you be victorious in the Sea Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Land & the others by Sea
Should you be victorious in the Land Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Sea & the others by Land
Should you be victorious in the Sea Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Land & the others by Sea
Should you be victorious in the Land Fight
& the Cutters on board of you be taken

Yours sincerely
Jeremy Coppinger

Dear Graves

Have not any particulars to communicate
in the Affair of the Cutters should be attacked
by Sea & the others of the Cutters should be attacked
by Land, you must give Battle to them
immediately & not wait for the Attack
Should the Cutter you are on board of be
attacked by Sea & the others by Land
Should you be victorious in the Sea Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Land & the others by Sea
Should you be victorious in the Land Fight
& the Cutters on board of you be taken

Yours sincerely
Jeremy Coppinger

Dear Graves

Have not any particulars to communicate
in the Affair of the Cutters should be attacked
by Sea & the others of the Cutters should be attacked
by Land, you must give Battle to them
immediately & not wait for the Attack
Should the Cutter you are on board of be
attacked by Sea & the others by Land
Should you be victorious in the Sea Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Land & the others by Sea
Should you be victorious in the Land Fight
& the Cutters on board of you be taken

Yours sincerely
Jeremy Coppinger

Dear Graves

Have not any particulars to communicate
in the Affair of the Cutters should be attacked
by Sea & the others of the Cutters should be attacked
by Land, you must give Battle to them
immediately & not wait for the Attack
Should the Cutter you are on board of be
attacked by Sea & the others by Land
Should you be victorious in the Sea Fight
& the Cutters on board of you be taken
Should the Cutters on board of you be
attacked by Land & the others by Sea
Should you be victorious in the Land Fight
& the Cutters on board of you be taken

Yours sincerely
Jeremy Coppinger

Peters says his Bond becomes due
& know not might from our Friends
& interest will not due till
says that without difficulty
Have not sun Roberts
the medical Trimmer
6 Adjutts
without Remedies

Yours Sincerely
M&R-

Natchez 11th September 1837

Dear Cohran

Just down to give you a short statement of my
in Agency the month Past that is the 1st of Sept
to get together of the Cash of the Custom House
fully attend the endorse, but you must continue
time Plan of settling it they do not understand
if you do not do it yourself. Accounts
the same time if you live over and get them
you leave a clear ground & give your self
people who know it they will be down
in our 5th Page a month.

The interest of the Bond & Mortgage

1837

Latour says his Bond becomes due the 1st. of next Month why he is so urgent I know not unless from our Friends B & Z & he must be fought of — The Interest will not come due till next Quarter on the Bond I will manage that without difficulty

I have not seen Baker to day tho I have been at him shall do this needful Tomorrow —

Yours Signed BB —

6th Sept.

without Number —

No. 16. Madras 11th Sept. 1787

Dear Cochrane

I sit down to give you a short sketch of my finance — In the first place I shall receive from the A Agency this month 3000 Pags. that is the 1st of Next Month — from the Outer division & I am trying to get possession of the Cash of the Southern division as you should of the Northern. I shall write to you fully about the exchange, but you must contrive some Plan of settling it they do not understand any thing about the matter here & the Business will be confused if you do not do it yourself. Remember at the same time if you lose one per cent at first by keeping the money Six Months in your hands you become a clear gained of five per cent — In the month of Nov. I shall receive more as the Most people who have drunk not a dram for three months now begin to tipple again so they will receive 4 or 500 Pags. a month. —

The interest of the Bond I shall receive the 1st. Nov. as it then becomes due

Yours

Cochrane

…ve write to Saxon desiring him to delay demanding the Principal of his Bond
…Mont. The Interest will be punctually paid I shall in the mean time try to get
…ent to satisfy Sullock & the small demands. —
…ans we shall remove all embarrassments in this quarter & I shall also try to borrow
…with regard to the rest you must look round you for Cash for Bills on me & draw
…ery for advances for Weavers informing me at the same time that you have received such
…rivate Cloth & was obliged to take this step from advances not having been sent you
…understood had been agreed upon & that if you did not do it your Business would stop
…that those Bills shall be answered — In the next place I should suppose from this
…t it may be as well not to take at the present moment a Superfluous quantity of rejected
…dent is made which ought to have been in July & must be Supposed next Month
…e any reasons to refuse any Cloth which is proper to receive. Attend to this Point
…r your Business for want of Cash but to draw upon me when requisite on this account
…e private Cloth here as fast as possible the sooner it is done the more Cash you will have
… Cloth which has not been united at the factory provided it is of proper length &
…ll get it received Brown here. The Lizard will bring it in five days the end of
…I will remit to you instantly for the Amount

Wm Scott 87

No. 87. 19th September 1787.

Dear Cochrane

I am just favoured with yours of the 18th which has anticipated my wishes I showed it to L. J & J you will see that I have desired you to do what you intend to do.

Now I wish you to write to the Board of Trade for a further advance state the Embarrassments you have met with in getting Weavers to come to your Terms the very great Loss & hindrance the Storm has been of to you & that your Business & the Contract will be greatly forwarded by a larger Advance & that you will give them any Security they please for it. L. J & J will be cause Security I think you may ask it with propriety indeed I am certain of it & I am almost as certain that you will not be refused. I am in the midst of a long Letter to you which may not be copied time enough for the Jappal this Business with L. J & J is not the Business of a day but will continue for some years. I shall say no more as you will have a long letter from me tomorrow

No. 88. Madras 20th Septr 1787

Dear Cochrane

I have received yours of No. 29 & now again read over all your Letters in which I shall take notice of any thing which has been omitted Clarke I see as often as I can he has got a great deal better. I was in hopes of disposing of his Horse for him yesterday but was disappointed — He has within these two days got a little worse & imagine he has had an Attack in her Bladder I think however he is in a fair way of getting well. he is getting fat

I have got from Cook Mar Bond he has not recovered any of the Money what is to be done with it I shall I forward it by the Jappall

I have received the Invoice of the 16 Bales of Long Cloth by the Lizard containing

Embarked

574 Cuies — This Cloth has been washing & bleaching for this sometime past it could not be rendered Brown because it was damaged by Salt Water

I shall now begin upon your private Business —

You know from your Brother the Papers G. S. wants will be procured, the only way of getting them was by going directly to Sir A. C if we had taken a round about way we should not have procured them —

Some trials have been made on the Oil Jar when the Indents go home I shall attend particularly to that Subject & in the mean time I shall push for further trials to be made I am confident it will answer every expectation —

I have got up your Bond to Woodhouse I inclose you a Copy of Brothers Letter you can order the D. Bill to be sent to him if you think proper it is here but I do not choose to send it without orders —

Capt. Mackentoshs Brother has not been at Madras neither myself or Vedavyal have heard about him you will therefore give fresh instructions about the Business —

Mr Price I have not met with I shall order him to be found out & then speak to him on your Business tho I do not believe any thing has been done for him at the Durbar he spoke some time ago to Mr Benfield on his business but it was not in his power to be of any service him on it —

Strange has been at Sanjore he is just now returned from thence and Snipper is shortly take his final departure — Mrs Strange has been very unwell and as she is still poorly I imagine he may delay his Journey some days yet — I have ordered Vedavyal to state of the Warcarpoliam Polygars Business drawn out I shall give it to Strange

If you may depend upon his doing every thing in his Power to recover it for you — I immediately spoke to Sergeant Burn as you desired about Mary & she yesterday went for her Money which was paid being £5 Pags. in advance & a receipt given accordingly —

I have already wrote to you respecting Jogue punetatos debt when I transmitted you the Bill for 3000 Pags. or Rupees — I hope you have been able to get the Balance from him — I hope you have wrote to Salvon about his Bond. He must put it off for a Month or 6 Weeks after it —

I have settled your Account with Balfour as you desired — a Copy of it shall be forwarded to you I shall also immediately send you Copy of your own Account I have begun a Set of Books for all accounts here without this mode things would go into confusion & am sure I have felt the effects of that so much that I am determined always at a moment to have clear Statements of any Business I am engaged in. Balfour has not paid Popham Pags. 500 it is time enough to pay this when called for — And even then I should be in no hurry —

Have you any thing to do with this Exchange which is going forward. you will see it in the News Papers — I have spoke to N. C. about Pay business he says there cannot be light. he is sure of it but of this I shall again write to you.

I shall tomorrow at latest see Sydenham & shall then tell him that I shall pay shortly Bond all your Europe Letters which have come to my hands have been forwarded to you and I hope they have all come safe to hand —

As soon as I received you News papers I sent them to Lady Campbell I delivered her your Message as you desired & she expressed her thanks for the trouble you had taken in the Business —

Mr Campbell received your Letter from Jerrons as he likes attention when ever it can find an opportunity drop him a Line. I have now gone over every thing relating to

Contractor

to your private Business —

With regard to the Arrack it has never gone on rightly & is now going on in the same bad way there is a great deal of roguery & tho' I — must know that I am perfectly acquainted with it yet it goes on in the same way I shall call him in & give him a most serious lecture as soon as the Books are all up which will be very soon it is needless for me at this Moment to say more upon this Business I shall do all in my power to put it to rights There is five Months Arrack to the Southward I have wrote to Fraser I shall do the same as you desire to Ct Stuart I wrote some time ago to Ct Horne & the reason why I did not write to Stuart at that time was because Balfour was at Sangor & I wished to avoid his most probably unfriendly speeches on the occasion I shall however now address him I have not been able to give to the Governour any returns this month from the Negligence of the Conceptys but I shall be able to give him a Compleat one next Month. —

I said I have omitted to say that I sent your Letter to Hayward as you directed & that your Stationary & Pocket Compass will be sent to you without loss of time. —

I am glad to see by your Letter of 19th inst. N°. 29 that you intend to do as I desired you I am now most busy realizing Money for you & as soon as I get it I shall do as you desired & remit the Balance to you

12 & 3 is steady to his first proposal & he means it to continue for a time & not for one Season but he is not inclined to make any alteration whatever 10 per cent is the Commission you have this to receive from him but he will run no risk of advances — with regard to the receiving the Money here it will be an advantage instead of a loss tho the few pieces of Cloth you sent home were made priced to any engagement with 12 & 3 Yet I could not think to ask for a per centage

if Interest of your Concern is to be what we expect it with that quarter it is prudent to look at it these small things do more mischief than is generally supposed and I wish you to transmit all the Cloth ready Made as soon as possible because the moment it arrives I shall turn it into ready Cash at what I can get to send the Money back to you in case this Dividend is not paid in time. —

Letters have arrived by the Pacquet preparing for a next years investment of 7 Lacs but they will want resources They have ordered them to draw at 7/6 & I believe they have got at this exchange twenty Thousand Pagodas they cannot increase the exchange so I see not how they are to get Money and their treasury of itself I mean by its own resources is not filling — Rest satisfied that every thing which can be done by me shall be done that I will stretch every nerve to keep all right & you have no occasion to be uneasy your Bills shall be answered —

I hope you will not lose time in applying to Govt for a fresh additional advance as I wrote to you yesterday there cannot be any objection as you give Security — 12 & 3 is to be Joaquim Vakeel has been to me to desire his Master in his Adversity I am — I have told him he cannot have any assistance from me unless I hear from you that he is of real service to you in your Contract if you write that there is not any thing I will not do I told him I would go to all the Members of the Board of Revenue & the Council & that if you wrote to the Govt that he was of service to you in your Contract Governour would shew him much favor if you wrote different News he must not expect any favour from Governor as his Interest is nearly concerned in what I have said I am hopeful he will get in your Balances immediately & be of some service he ought at least & will stand most damnably as his own way if he does not do it I am afraid you will think that this long letter is a Bore I believe I have

over

vice every Subject fully except the Attack And that I shall be at in my next The imperial Ships will sail from hence next Month send your Letters here to go by her. Your Brother has sent duplicates by Express by those are of Consequence as all his Letters touch upon your Business very strongly & to people who can be of use to you — I have no doubt but you will be restored early in the Season by the first ships which arrives —

I will now conclude

Your Sincerely (Signed) B.R.

P.S. I thanked young Drummond for his Attention to your Packets & expressed your regret at not being here to shew him those civilities you wished I introduced your Brother to him who made him a similar speech

In my next Milford's & mine to Calcutta will Mark numbers 25 & 26.

Ltr No 19

Madras 27th Sept. 1787

Dear Graham

I have this Moment received yours No. 38 you will receive my Letter of Yesterday before this wherein I told you I soon expected to be in Cash on your Account at the same time I had taken measures to provide for all engagements & was preparing for Bills to be drawn on me by you — I have no reason this day to suppose it is not to be the case that an Ample supply of Cash is to be forth coming the inclinations is to throw a very large Sum into your hands & this Money ought to have been paid in June at farthest in all August and will be now —

I shall give it as my Opinion & Beg not me that all 2 funds should be invested to the Northward preferable to any other mode & I am sure by that way he would benefit more than in any other The arrangement mentioned has not as yet taken place but will Consist in some other name for many Years

You know best what your Labours merit your plan is Clear & Comprehensive & you merit Successful in the event but whether 2 will give more than 10 p Cent is what I am unacquainted with It has long been the talk among the Merchants that it was too much it is more than an Agent has a right to expect providing as they have always done but there is a difference with you who have adopted a new system by which your Goods must be more improved than ever the Value of the Commission of Ten p Cent you will tell me or you & will write your own Sentiments to 2 your finale determination on this matter, As I have before said any determinate Sum is better to a mere subsistence object you know it to get out of the Country than an indefinite one which cannot soon be adjusted & no consideration would lead him to fall into this plan — You must Reflect it is contrary to your first System was never originally intended & therefore a deviation from your first Verbal Agreement if you chose to put an end to it you was at liberty & to say upon what terms you will supply on Contract I wish the first Conversation had been minuted because such minutes prevent Heart burnings — He 2 requested that I would get them minuted had I done it the Minutes would have been in the words of the Conversation Milford has a similar engagement with 2 at only 5 percent to Advance in the Country & be responsible for all advances & to furnish Goods of the same quality with the Company's this Agreement I read over 2.

You can when you please come to a conclusion or you can continue but if the latter is to be the case I beg that the Business may be Reduced to determinate Terms & that an Agreement may be drawn up between you — I shall Conclude on this Subject

One of Fairlies Vessels is Arrived with a Letter from Barretto who is the Manager at Calcutta

Contractor No musters have arrived from the Company nothing but notification of the Contract without the Contract itself & no musters from the Consignee who is to be at the expence of the landing Charges I know not Faulies Rum is Consigned to me & I understand from a part of a Letter that we are to have 2½ per Cent for our trouble a Bill of Lading is Arrived from Herbert Harries & Lambert which Charges Suit to me Consigned to the Company no Vessell from them is Arrived.

Captain Brown who has brought the Rum from Faulie & Co insists upon its being received & gauged in the Beach which I will not admit of I suppose this Dispute will be Settled tomorrow in which I shall not give up one Inch Immediately on the Arrival of the Vessell I advised that they had Neglected to send musters or Proofs & were in Consequence at the mercy of the Captain Who indeed this day told Me he did not know Whether he had Received Rum or Water this I shall write to them & I am sure you will agree with me that on these Subjects we Cannot be too explicit — Vizedurgah has been Sick these two days The Accounts are in Forwardness & the Account you desired shall be sent to you without loss of time together with the general Cash Account Kept since your departure)

Yours Sincerely
Signed B R

P S As Soon as I know the state of the resources at Madras I wrote to you I endeavoured to remedy them investing upon the disposal of goods here as I before told you and which I am now effecting for 20.000 Pags for you but this dividend will put a conclusion to difficulties in this view N: O & am now endeavouring to realize from them.

No 20

29th March
1707

Dear Cochrane

I wrote to you N° 19th the 21st — The dividend is not yet made nor fixed tho it is said it is to be prior to the departure of the Ravensworth — I am disposing by Nagapak of the Goods Sold you when I shall pay the different Sums you have ordered & sent to you the Balance — If you think your terms are not adequate say so & propose a contract for Goods of a quality to be furnished conformable to Musters you send down. I think this will be both a much better & more advantageous plan for you & you will now be able to do it & if you transmit me the Musters I can found through the Armenians & Black Town Merchants & see at once what they will contract for indeed I think you should lose no time in sending your Musters — This is the only way for rest assured that no one Merchant will have any thing to do with the Balances & by Contract you will have a compensation for this risk I did not shew your Letter to N° to 2 I was to blame in not giving a few days room for intelligence of his determination not to have any thing to do with the Balances at the same time I was surprised with the proposition to which I was certain no one wishing to have Cloth Provided would agree — I see not how the Company are to increase their next Years investment they have not funds & will not procure them at the exchange they have limited this Pgot to — I shall call on Hinderley & tell you in the close of this Letter if I get any thing from him worthy of communication Capt Brown & I have closed our dispute by Mutual protests & Surrender the Arrack in the Godown — I write an explicit Letter to 2 telling him the Superiority of your Cloth & the inadequate returns which

recompence which 10 percent is for the Trouble & risk & proposes either a Contract or Share to before or allowances for boling & Packing freights &c which will be adequate to it

I have told Hamilton & Cockburn that I shall soon have some Cash for them which ought to have been paid you long ago & Shaw paid Settle agreeably to your instructions the Account will be forwarded in my Next as should the Cash amount now if Dirdanjah had not still been confined to his house

I am receiving Rum this day from Lambert it is consigned to Lemon —

Yours Sincerely

(Signed) B R

Madrass October 3d 1787

Dear Cochrane

N.21.

I yesterday received yours N.20 I could not show it to Mr the I spoke to him fully on the Subject told him that you did not look upon 10 per Cent as adequate for your trouble & risk that your Cloth was superior to others & that for this risk you would expect an additional 5 percent that I had wrote to you informing you that no merchant would participate in an undertaking of the kind you proposed — He entered into the Subject & was deceived if for a considerable time & the conclusion seemed to be upon a fair investigation on the Subject that five per Cent was more than the risk required

When came when the Advances here is so numerous to make them as you can be to receive them & I am trying this very day to Negotiate a Loan on which he is to be Security if it should be required he entered into your funds he said you had an advance from the Company of 22.000
from him of 15000
of your own 20000
57000

I told him 15000 was locked up
10000 must always remain in the Weavers hands
24000 & that the Balance must now be exhausted if Cloth had been brought in for you I must receive double your Contract to Compleat it — He very naturally asked what quantity of Cloth you had received from the Weavers & what quantity you had procured for him what reply could I make to this when you have never sent me this Cloth the Shaw so often requested it I told him I should write to you fully on the Subject & that in a month or two you might determine your matters in the mean time things would go on as they were at first understood

I must conclude this Letter for the Sappall & shall resume the Subject tomorrow I am almost tired of my Legs with the receiving of this Arrack & am in the Fort for the purpose by Gun fire Your Vessells — landing at the same time have made a hurry & you & Mr must excuse Mrs for not being more explicit to day

Madrass October 5th 1787

N.22.

Dear Cochrane

I wrote to you N.21 the 3d I Shaw as yet been unsuccessful in my Attempts for a Loan I however expect a Bill on Cuzeya from 4 to 600 Pags which I suppose will be punctually paid — Your last Bill ought to have been punctually paid for they were full of Cash when it was sent & Baker

is not coming here — Nagapah is trying to dispose of the property — for your purpose —.

I have shown N° 33 & 34 to 2 — 37 Could not be shewn — he is resolved not to give more than 10 percent & will leave Money in your hands equivolent to the additional advance however I think he may give 1 or 2 percent more & that will be the utmost he says he only wanted your rejected Cloth from your Company's Contract that he gets no more at present he wished not for any deviation from the original agreement My Letters N° 30 ought to have reached you when you Wrote to me N° 36 I must again repeat I will have nothing to do with any provision at a risk of the advances or at the rate of 15 percent Commission — I have all along wrote to you to this purpose & you must take your measures accordingly —

You have now all I have to say to you upon the Subject But he further says when is the Cloth for such large advances for with what you have now drawn he reckons you have a Capital of Near 70.000 Pagodas — And yet there is no Acct of the delivery of any Cloth Where is the Cloth to the amount of 2376 Pag.s rented in July — if it had been down now it would have been turned into Cash —

I do request from you an Acct of the Cloth which you have already provided for 2 & the Company without that I know not what to say to him further and as I have already suggested to you one or two percent is the Most he will give in addition this I am certain & upon this Subject I cannot write any more untill you empower me further on the Subject & the same time for God Sake let me have an account of the Cloth you have provided & the time it will be ready for exportation where it may be expected at Madras I have done all

all which lay in my power to forward the Business this Nabob satisfied with & my cautions shall not be wanting in continuance but do not blame me without a cause Upon your Business have I been wholly engaged without devoting any time to amusement or Idleness —

The Cotton cannot be bought at the rate you have mentioned Balfour gave 30 Pag.s per Candy & will not sell it under 25 Pag.s you have limited me to 22 1/2 M.r Balfour at the Northward — I hope you put 2 Mark on the Cloth & that you do not allow any T to be put on it. —

Your Bill will be duly honoured & I shall hunt for the 3000 Pagodas & send it on time to Chelapah or 5000 if I can procure them There is yet no time fixed for this dividend tho they have received all the Money from the Nabob What is Ingue Pantalou doing —

I have received part of the Arrack Lambert is just Batavia proof — Ferguson's the same The Rum of the latter is 32 percent above Batavia proof of the former just Batavia proof —

N° 30 If you have wrote it has not come to hand

You will hear from me every day from this date till I tell you to the contrary — Yours Sincerely (Signed) B R

N° 23. Madras 6.th October 1787

Dear Cochrane

Your Bill has not yet been presented. I have only to say that I shall use my endeavours to Accomplish your wishes and I must repeat what I have most earnestly requested in several of my Letters & most particularly again yesterday that you will keep me regularly informed of the Value of Cloth provided for 2 You have already embarrassed me by not doing it & you know

I have constantly desired you would send it to me I have received the most of Invoices Rum & Arrack & I have not any thing new to say on that Subject at present. The Accounts are getting on but Pordorgah complains of a giddiness of his head & is Unable to do much business I shall save all the Leakage by a manoeuvre which I am going to Make.

Inclosed I send you a Copy[illegible] for the purpose of Correspondance.

Yours Sincerely

(Signed) Benj.n Roebuck

Dear Cochrane Not very 8.th October

Yesterday being sunday & having nothing to say I did not write to you your Brig has arrived the it has not yet been presented to me as soon as it is shall be honoured

I have had further conversations with D it is not his intention to screw you up & therefore I have again been with him on the subject he will go as far as 2 per cent more but not further — He is constantly asking me for the quantity of Cloth you have received & the proportion of it given to the Company he wants to know what quantity in providing a certain quantity for the Company you will expect being neither of not too much out of bounds to take it all that is I suppose for it is more supposition not more than 2 or 2½ Lac & in that case I think he will take all you provide now & in future for a given time Circumstances may have prevented you from sending the Account of Cloth you have provided & received for him, & your Contract but I have been embarrassed very much by your not sending it I wish you had because I have a plan in view which will be of mutual advantage to you & myself & I have been waiting for your Answer to what I have again & again wrote to put it in some train it is free from all embarrassment & the Company at present commence it you it is to make an addition of 6 per cent more to your particulars I have for the greatest part of the Cloth you provide I can settle it & without any embarrassment of 17. 19 or 23. & you will not have any thing to do with it is a appearance at in Bengal More than deviating the Advantage I have said can you comprehend me from what I have said — I mean during our large trade at Madrass. I cannot say more & remember this is private between You & me but I think to receive the Half of the Profits of that trade the Capital to be furnished by D & your Commission 12 per cent this is Confidential & private & even the only person whom D knows has any concern in it except himself. I have now opened to you this plan independant of the original one I have almost said too much for one Letter but you have it as I must go to Pondicherry with strange Europeans

I shall make your Horses fat at my own expence & I can sell them Well at your price if not I may perhaps take them to myself but more of this by & by

(Signed) BR

Dear Cochrane No. 24. Madrass 24.th October 1787.

I have not had any thing new to communicate to you since my Letter of the — I am all anxiety Waiting for your Answer if you do not send me an Account of your Receipts of Cloth you will do all you can to spoil your Business — And after I have so repeatedly & sincerely en-

To your Name really hurt to have no Answer on the Subject —

I have procured a Sonnat Bill for 1200 Pags. on Masulipatam which goes tomorrow & will relieve your Note to the Sonnat —

Your Bill Barnes due on Tuesday I will be paid punctually. The dividentis on Thursday — And all advances will rest on your furnishing me with Accounts by not doing it. you will ruin my Business your Credit your every thing.

Cheliapah is not to be trusted with Money he is involved almost beyond Redemption & if I had 5000 Pagodas I would not send it to him. I shall send him the 1200 Pagodas —

I have spoke to Popham about Ostbeets Business which I shall settle when the ship is gone —

You must naturally suppose that the deals of a certain person has occasioned not a little trouble & embarrassment this has been the Case & has taken up a great deal of my time that — however is now over — I am also busy with the Accounts for any them up this goes against the Grain — Tomorrow I shall write to you in the Arrack Business

Yours ever (Signed) Benj.a Roebuck

To Cheliapah

Madras 25th. October 1787.

M.r Cockburn has desired me to make you some Remittance on his Account — I shall therefore send you a Sonnat Bill for 1200 M.r Pagodas —

(Signed) Benj.a Roebuck

Madras 25th. October 1787.

To M.r Francis Sadow

Sir

It is impossible for me at present to pay the Amount of M.r Cockburns Bond I have Cash to receive from the Company Interest of their Bonds due on the first of November which I suppose they will punctually pay as soon as they do it I will take up the Bond & should even this delay of a few days will not create much inconvenience to you

I am Sir

Your Obed.t Servant

(Signed) Benj.a Roebuck

No 35 Madras 26th. October 1787

Dear Cockburn

I this day received No 39 and you will perceive by the above Letter that it cannot be but you see then how want of punctuality on the occasion to which I particularly urged your attention has embarrassed both you & Myself how to make good your payments I knew not of this Demand & Ostbeets had not been made I should have Settled all perfectly next month. At present I am totally at a Loss — I have paid Cockburn 500 Pagodas & promised have more next month — I still look forward to have paid with the Interest of the Bond & Ramallon part of the Agency Money — All is now non plussed & I know not which way to remedy it —

I am Anxious to hear of your real receipts of Cloth & is very Anxious

on this head nor can I open my Mouth about any more advance till you inform me particularly of the quantity of Cloth you have actually received from the Weavers on his Account – I do not want expectations I want real weights – Upon the Subject I expect to hear before this Letter reaches you & I do not I will be dissatisfied in the extreme – I have nothing further to communicate

I have just seen Sattan & I have told him I had a Letter from you which I should send he has behaved very ill & is certainly urged by some one or he would not have been so pressing –

Arrak

Answer me the following Questions as soon as convenient viz. the whole profits of the Arrack to go to the Commanding Officers —?

I perceive you have charged on the Agency the Arrack at the rate it was purchased – By this there is a considerable profit on the Arrack at Madras is this Profit to be divided among the Officers – & is the Profit of the Arrack I purchased that is the difference between 25 Pagodas & 45 Pagodas to go to the Officers of the Company & am I to speak to the Governor about it

It is my opinion that your Cabaye should be charged Monthly on the Accounts & your Corps as the purchases are made this is a better way than making a large sum appear at once – & if it is kept to the end of the year it will appear too large –

I can make all D equal to K by adding 5 of G D is of 5 of L a good deal of 612 L.

Vidas ayah is sick & cannot come these several days as he is under a course of Medicine

On the receipt of this Note I sent to Bastow & told him that I had but two days ago paid you Bill for 10000 Pagodas & therefore I desired he would not think of drawing on you – He talked sometime with him & he at last said if I would pay him part he would let 2000 Pags remain 6 Months longer & he concluded by saying if he received Cash he would let the whole remain So you see this Business is better settled than we could have expected –

Yours

(Signed) Bagt Roebuck

Madrass 3d November 1787 –

To Choliapah

I now inclose you a Bill for 1100 Madras Pagodas payable at 12 days sight being drawn by Dalton Bawan Sunear Harry Scott in Greader Dept Mannagar payable to you On receipt you will be pleased to carry the Amount to the Account of the Honble Basil Cochrane & you will also be pleased to notify by return of Tappal the Receipt of this.

I am your Obedient Servant

No 26 3d November 1787

Dear Cochrane

I wrote to you immediately on receipt of L 40 dated 24th of October & on the most mature consideration have resolved neither to show your Statement nor your memorandum until again directed so to do the consequence would be the creating an Alarm which would totally preclude any after engagement — Besides you will let me have a Copy of my Letter of the 8th which I sent after my conversation

I have wrote across the

work & I had not time to Copy I suppressed in it the following sentiments which are necessary for me to repeat in order to shew you what would be Mr Upsons was I to shew him your papers — I mentioned in that Letter that I did not want to Screw you up but that 2 per Cent was the most he would give as a compensation for your risk of advances to the Weavers that he was content with the old arrangement but he would never have entered into a transaction if he could have supposed he was to be supplied with Cloth of the same quality which Coates & co had supplied & desired to be furnished which you had received on Mr Companys Account and what quantity he was to expect & at what period — I shall now tell you what Sam says would be his Reply was I to shew him your papers & as it is absolutely necessary that I should explain to you what would occur to his very clear & distinct head — You must excuse my my entering into every thing without reserve

He would first say that you have made a complicated arrangement of a simple one leaving prices to be determined hereafter or by Arbitration which you ought to have warned yourself & which he always understood to have been agreed on that as 2 per Cent was the whole additional Sum he would give it may be presumed that you by not accepting of it thought it insufficient & by a different Arrangement endeavour to procure five which he will not give — That it is differing from the first Agreement in which the Prices are settled by what you gave for the Company's Cloth that the only point under as to the terms of the advances that your whole contracts when running to their full extent did not amount to 80,000 Pagodas a month & which cannot on the first instance to be fulfilled —

[illegible] the whole terms you are to give

in one tenth part that you seem to be asking for a Capital which you have not the Means of employing that from your Statement you will not provide one fourth of your Contract & that it is time to stop from the complex terms you have proposed as well as from the very bad aspect which things wear as you have almost pointed out to him certainly that you will not by next February be able to give him Cloth for the Money he advanced in August that you have not made any certain advances to him of what Cloth he may expect (this Question has been put repeatedly to you & that (as he has formerly told me) If the Weavers totally fulfilled their engagements with you they will scarce bring in any Cloth but Company's — These I do assure you would be his Remarks was I to shew him your Statement & Memorandum I therefore have not done it & I trust upon a review, you will see I have done right I have been aiming at something more than the advantage derived from the most per centage & which I could have got established so as to make the Arrangement beneficial & to carry on to any extent of Cloth you could provide if it amounted even to 3 Lac all this however as well as the first plan would be totally annihilated by my shewing your papers — All I can say is that if you would have provided the Cloth I could have done this other — Money will not be wanting & Cloth is produced or in the way of being produced but I can ask for no more advances till you send me an Account of Cloth actually received or in the Way of Receiving I should meet with a refusal & I have sent this day a Bill to Chelapah for 1100 Mad[illegible] of 2 Money — and I assure you he has again & again expressed his surprize at your calling for Money Money Money when you did not appear to be in the Receipt of any Cloth and I assure you Sir & have wrote down that

you are not likely to get any for your Advances this I cannot believe I have to guard an Opinion both of your cautions & of your mind to suppose you could have made an Arrangement totally unprecedented & Stock upon these Opinions as proceeding from Envy at your very great cautions which I hope will soon be conspicuous by very great monthly Receipts when your Business will be done One good Month & all will go right — I perceive you have not Received all Westcotts money How comes that about? It was private Cash which brought to have paid & you certainly have Received Interest on the Bill Perkins accuracy would have charged to a Farthing & it therefore must be taken from him — Your private Account shall be sent you immediately I have brought up the private Book to the 1st of October & in three days they will be up to the 1st of Nov.r — The Arrack Accounts are wrong from the Beginning as they must all be wrote out again — Some alterations are also to be made in the Mode by Confections adverse —

No 27 Madras 12th Nov.r 1787

Dear Cochrane

The same reasons which prevented my Shewing your Statements to 3 of Council prevent Me shewing them to All. But as your Ideas expressed in that Letter seem to be very different from what I would be glad again go over some of the Ground of my last Letter —

In the first place then I must say that if you do not choose to take 2 per Cent as a compensation for the Risk in consequence of your new system The Business is finished with 3 he will not — more nor will he have any transaction in the Cloth way upon other terms —

This being premised — I come to your Statement You state then that the whole pieces you are to receive of Cloth both for the Company & Individuals by the 1st of January are 13533 pieces & their Value is 35835 M.S. and you also state that you want that sum or by that period — I would ask whether any of this Cloth is for your Contract & what part of the whole of it is for your Contract you will receive the Value from the Company if half of it you will receive the half from the Company & have much than Sufficient of this Cash in your hands to pay the other half — But that at any Rate you do not run in to in the Way of Fulfilling y.r your Contract —

We will next say you was to receive 1062 Pieces in Sept.r but you have only received the very small quantity of 168 that you was to receive in Oct.r 3050 Pieces but that you have only got 1377 — on the 20th of that month & that in short your Contracts are not in the least Fulfilling no.r is there any perrobability that Contracts totally broke in the first & smallest quantity should afterwards be added to & in the largest In short if you will yourself attend to these Circumstances you will see that your statements look like Ruin —

As I have before said if you have one months good Receipts the Business will go right in Bast. that must be immediately & I am most anxious to hear that you have got one good Months Receipts the moment you have you should immediately address the Board of Trade stating the hardships you have had to encounted from the storm & your property locked up the Measures adopted by the Merchants &.c that at last you have overcome them difficulties & can now say From experience

this

you are not likely to get one [illegible]

that you can supply monthly pieces of Cloth of the first quality if that is no one could that
so terrible a Conjest was to arise if to do so much mischief you request that on this Account one
Indulgence of two months may be given you to compleat your Contract — This is absolutely requisite
for the Board of Trade have acquainted Govt that you cannot fulfill your Contract if will
totally disappoint them — Economy is against the Contracting System if you alone shewing
that you can provide monthly a certain quantity of goods will condemn this System — Will Govt
give you every support provided you only furnish him with even plausible Reasons to act
upon — And I advise you 2 has been made uneasy at your not being able to fulfill your Contract
than you could imagine the failing in it will be the Ruin of the whole Business this Months
will determine the whole if you do not get in this Month a large very large quantity of Cloth
for the Company all is lost beyond Redemption if you get the Cloth if write immediately to the
Board of Trade — if privately to the Governor if to Boards we may yet go right — I believe
to the Idea of the Sum which you are to pay which is talked of as 25 000 Pags you being
totally deficient does as good to your Credit I now has compleated his Contract if engaged
for a further quantity this Season —

When 2 Cloth you must not mark the Length if Breadth that made seems the
sale of it Yesterday has not been in the Fort these three Weeks — I paid to Salaam yesterday
[illegible] for Six Months longer — I have been very uneasy &c

some time at the Reports at outside I only hope if I shall be so Either I or your Weavers fulfill their
Contracts which if they do not soon All is Over

yours sincerely (Signed) BR

Ellis Cloth was what alluded to — I must again repeat to you that I cannot ask 2 for advances
till you inform me of the Actual receipt of some Cloth he has an Idea that with what you have
from the Company you have a Capital of 70 000 Pags employed in the Business —
I gave Buntals was to have brought in his Balance of Cloth the first of this Month if he has not
done it Most Rigorous measures ought immediately to be adopted towards him —

Yours BR

No 28.

Madras 25th Nov. 1787

My Dear Cochrane

I have this Morning had a very long conversation with 2 & as I secured he would give me a Memorandum
of what I was to write to you Tell you now from his own words "That he was hopeful before this time to have heard
with decision & certainly what he might have relied on receiving for Month, or to the end of the year that he might
have accordingly arranged his affairs, hitherto he understands nothing has come to Madras but what is for small
account as not to be reckoned on and the time is so far advanced without his knowing that you have actually done
any thing for him on the spot where you are that he owes to you it has made him very uneasy. the sum he
has out is large and on no consideration would he have been disappointed in the Application of it because
he has pledged it on other accounts which your undertakings were meant to have accomplished, but as you have
not

you are not blind

not hitherto given him any certain Accounts of provision to any considerable amount being made, what
can he possibly count on for the short time which remains. but another matter occurs which you have
not satisfied him upon that is the new demands you made of provision a thing that he would most
conform to: though out of respect to yourself he was willing to have gone further than he would have done
to any other person and therefore submitted to 2 of the Five you named to Negotiate but to this day you
have given no satisfaction so that he is totally at a loss to know how far he is entitled to expect from
you the completion of the Arrangement communicated between you further than he has suggested he
only will not go & was on the Idea of pursuing the matter on those terms it is absolutely necessary he
should know at certainty the present state as well as what he might rely on at the end of the year he
promised himself better Success when he communicated with you than he expected else where and that
he should not be disappointed of the full receipt in proper season otherwise he doubtless might have got
his money when it would have secured to him the object of those advances: and if you cannot
at the time to have a considerable proportion ready on your own responsibility he must consider it as a
defeat to all his hopes In such event it is not likely to proceed to your mentioned extent
And Interests as explained he requests you will put him to some certainty with respect to the Sum
you mean to furnish & at what periods for the amount of the advances on your bonds as a
mode of closing that Account The Good wishes always attend you

You have now from his own Mouth what you would not believe the repeatedly told by me As
your Orders were peremptory I shewed him your Letter you desired — and he says that in them his
Interest is not in the least consulted and that it is not probable he is to get a piece of Cloth not have
you mentioned it you are to go at the Northward what they will take, you are to send to Madras
to be offered, what they refuse. & where is to be his proportion neither does it appear you have as much
as thought of him when you say 5 pieces out of 300 week only Rejected it is a proof the whole will almost
be for the Company & he will be happy to hear of your being in a way of completing your Contract but it
does not shew that he is to receive any Cloth & if you were not a side for him 20 p Cent you have
sufficient in your hands to pay for the whole Cloth you will expect at that rate during your Contract &
in this state how can you expect advances from him when you have shewed him the impossibility of
his returns — He must first know that Cloth has been received & is receiving on his Account as
well as your having accepted his offer of 2 p Cent before he can go any further

This is the Sum of his Conversation it is what I have constantly wrote to you would be his
Answer because I have drawn it from conversation & Yet you will not Believe what I say you
from absolute Knowledge I have told you this three months Ago so do not blame me for not
giving you Intelligence but yourself for not credeting what I told you — I spoke to you
at the time of the last advances he said he was not warranted on making it from your
Contract as you & he have very different Ideas of it You will have 5 where you ask

told me more than 2 will be given & will persevere in spit of all I could say desiring you to look out for another Merchant if you would not accept of it. The Business may yet go on but he will advance as more money till you tell him what goods you have actually got & What you will punctually have for him they are intended to pay his Debts & till that point is ascertained he cannot leave India. — Now I will go further & tell you that on all your Accounts you have not shewn to him that you stand in need of any advance on the contrary from your own statements he is convinced you have a superabundance of Cash in your Cash Chests — he says no Interest can be no recompence to him who wants to Realize his property — Thus is all I have to say on this Subject which has embarrassed me not a little for the long time you will see all my Letters tend to the same conclusion from the beginning — & if you recollect your first plan. You desire 25 000 Sag Rs. to be advanced him & say that you shall want from him 15000 Cargoes in the month of Sept.r for Cloth to be received for him

No. 29

22 Nov.r 1787.

Dear Cochrane

I now inclose you a short private Letter from 2 in Answer to yours which he received this Day and I also mention to you the Conversations which he desired might be communicated by me

That your commerce Sirdar Bredach had again & again told you that he would go no further in advance

upon the Arrangement settled at Madras than 2 per Cent & then remained with you to decide if you were satisfied with such an addition to your first proposed terms but this alone could not be sufficient for him without certain & satisfactory assurances of his receiving goods from you, and as for the Goods that would suit his Objects and to this time you have neither said that you would or you would not take the additional 2 per cent so that you have any Goods ready for him you must consider you are already in possession of a large advance he may say a very large one since you do not inform him that you have scarce a single piece of Goods in your hands for him; nor is it possible for him to go further without knowing that he has a proportionable Quantity of Goods on hand and a satisfactory assurance of what is to come forthwith that he might be enabled to compleat the engagements he has made in the expectation that he should not be disappointed of the Goods he had flattered himself with receiving on account of their advances and since the last communications with you a common Friend having that you had no Goods on hand he could promise himself to receive from you and that he could expect none at least no quantity in any reason, he had regarded his hopes as at an end and his expectations as defeated. You tell him of your Contracts with the Weavers, How well your business is going on, How good the Cloth is which is brought in and if he understands you right that all generally speaking is as it ought to be taken for the Company and even in this view the whole of what you calculate upon receiving will make it very late before you are able to furnish the quantity you have contracted to the Company. He is happy that your Business with the Company should go well but he asks you as his Friend when he is to look for his expectations not in your deliveries to the Company whilst you tell him that out of 300 pieces only Five were turned out for

" short manner and that you tell him is all which is yet a part for him In such View of your public &
" his private Business, what is it possible he can do. But I request you to draw a matter so very unpromising
" to his expectations and Concerns and indeed to which you have neither said that the first point of the proposed
" addition of 2 per Cent was satisfactory, nor in the second place to what amount of Goods you have ready
" for him or when he should have any and what proportion: for it is only in a knowing of that he can know
" that any man could advance Money for Goods: You thus can know he is likely to be affected by the expecta-
" tion he had of Receiving Goods from you: and in case you have not goods for him on hand in some
" proportion to the large advance you have, Also that you can assure him of Monthly receipts to a certain
" amount: and further that you can assure the above two points, that the offer of the additional 2 per Cent is
" satisfactory, to what end could he propose to himself to continue such a concern. but to warn every prospect
" he had formed for himself and in case the Business cannot be pursued in the manner he had hope for &
" expected he begs once more of you that you will be so good as to furnish Cash for the Advances made as soon
" as possible that he might not be disappointed of the Season so nearly approached and that you will be so
" good as to tell him when the Goods can be sent him or how otherwise you propose the Affair should be settled

This is the Conversation Verbatim I told you three months ago it would be the case & you would not credit me you have actually in your Reports in your Letter to me & to Jamaica &c. through me told him he was not to expect a piece of Cloth and how could you you think that in this state he would advance for this when he was to have no returns My Letters have all along gone to this point. Now again & you

said you must have actual receipts or he would not advance further & he always adds you have not in any of your Letters ever said that you have a piece of Cloth for him or the Chance was of any - The Transaction might be a very large one you have done all you could to put it on to it & If you had Cloth you would have Cash but there will be no more Cash without an Account of some receipts of Cloth - Suppose from your own Accounts you would at least in September have had 10000 Pcs of Cloth for him from the Weavers or at least by the middle of October instead of that you do not tell him you have a single piece or promises & call for advances which he will not make unless he is assured by you what & Where his Returns are to be.

I understand that three months additional time was given to the Cuddalore people because their Advances were not made in time: You know your advances were not made in time & besides that you have had the Elements to encounter with & should therefore without further loss of Time address the Board of Trade a Letter on the Subject stating these Circumstances & Requesting additional time to fulfill your Contract This is my Advice & I give it as my Opinion that it ought to be wrote without delay if you wait till your time is expired it will be too long, when I advise this I do it upon a Consideration of Circumstances on the Spot I can do no further than give my opinion if you will not follow it the matter rests with yourself you cannot blame me and you surely ought to give me some Credit for what I know from personal communication Yet for these three Months you will not believe what I have been constantly repeating to You — 2 Maunds Cloth last it will never do for him to be disappointed in the Receipts a certainty From you as he has said in his

Letters

Letter & Conversation of your not disappointing him will alone encourage him to proceed – This Letter would have been sent yesterday but it was not finished time enough for the Tappal I have seen him this Morning & he has again repeated his Conversation of Yesterday saying that you speak about your Contract but at no period have you ever told him of a piece of Cloth provided for him or what he is to expect. & tho' these Question have been again & again asked you in the Course of three months you seem to decline to give any Answer or any Satisfaction on that head –

Since writing the above I have spoke to Kindersly who says the members of the Board in private conversation have expressed their surprize at your not mentioning your Losses & delays occasioned by the Storms Let me request you will do this without delay & state the locking up of your Capital as well as loss & your having furnished a fresh one from your own funds to carry on the Business – Pray do this without a Moments delay of time – I just now have heard that Yeates has only received from you 19 pieces of Cloth If this is the case & the Cloth is good send it down here immediately with a formal complaint against Yeates for impeding your Business unless you can do better by sending it to Madapollam. I would not make Jogee Puntaloo pay a fine it will be setting a bad example to your Superior I would take from him his Balance & Interest while he has had it unless you chuse to rest some defence from his total disappointments connecting him with Yeates —— This is all I can say to day –

Madrass
Nov. 23d 1787

Yours Sincerely –
Wrot. 25th Nov.

1344 – 49 – 7 Seg. 2000 [illegible]

No. 30

Madrass 7th December 1787

Dear Cochrane

I was last night at a Ball at Casamajors and as I had a good deal of Conversation with him I give it you.

He began with saying Cochranes Contract soon expired & there was no appearance of any Cloth that the Board of Trade could not be responsible for this, & intimating that they should be obliged to stop with you on the Day your Contract closed, – I told him you had great & strong Claims for Indulgence that ought to speak strongly in your behalf – he replied that the Board of Trade in Consequence of the Measures taken at home must adhere strictly to the terms of the Contract. I told him no Contract made since the existance of the World but in the eye of equity as well as law had a saving Clause whether inserted or not. that you could not contend with the Elements & the Injury they had done you was manifest. I worked this Subject strongly & threw him on his Back & unable to Answer me – but recovering he said you had not brought in Cloth for your first Advances – I told him your first Capital had been locked up that the Man you had employed ought to be made a publick example of & that you had raised funds of your own to start de novo. he said you was wrong in changing the System I replied you had only done it when the other was found impracticable & that upon it the Residents could not provide Cloth. he said Yeates Bales sent here were far superior to yours. I told him I knew Yeates had universally opposed you, that Delicacy had prevented you from complaining that you had formerly employed the Companys interpreter whom Yeates now & formerly employed that this man at this moment was indebted to you 10,000 Pags which you had advanced him in Jany. last for the Companys Investment & that of the Provided Cloths. in the interim for Yeates without bringing in your Balance it was a proof of Collusion between them and

and that when called on I made no doubt you would prove it — But that notwithstanding all this claims you had in Equity you had stronger you was improving a debased manufacture, he said it did not appear to him — I asserted the fact was as stated, & that great improvements would be made by you if you was allowed to go on, he said you did not appear to be doing any thing they knew nothing about you you never wrote to them & told him you from your engagements must now have coming in near 8000 pieces a Month & must compleat your Contract in all February of time was given you which you on every principle could require & I did not see how in Justice it could be refused you — I did not hint to him that they had in the beginning failed in their Contract with you by not Making your Advances in time

From this you will see your Business goes to the Dogs if you do not follow my advice you have kept the publick in the Dark as you have done & & by want of communication of telling what you are doing of enabling your friends to speak for you are ruining your Business and some damned Resolution will be made by this Board & when once made there is no getting them to retract unless you have or this followed my advice & Most earnest Intreaties —

I am daily asked by 3 of them Letters from you I say yes does he say any thing about the Cloth his providing for me I say no & he exclaims against your Conduct to them which is out of my power to defend — I am harrassed & disperited & More in this instance by your not writing to the Board & the people who are to support you & yet wasting your time in sending Mr extracts of my own Letters

Nov. 23 1787

1544 — 47 — 7 Bags 2000 Guineas

Letters which you have been so long of Answering that I have done the Business before they arrive Endeavour Keep up a brisk Correspondance on all the Quarters I have desired — This will go in duplicate tomorrow

Kennedy has again told me they Complain of your not writing them — Gratefully your neglect of your own System — the Interests of the old & all the Difficulties delays & embarassment by Yeates Jogues Bontates Merchants Coopdars storms God almighty & any way

Yours Sincerely

No Letter from you as yet to the B of T not have I heard from Sir A. C I suppose you have not wrote to him as you told me you would

Send down some four Bales in a Boat of Brown Cloth it will be as well as any provided you can Answer for it if White Cloth Rejected & which you know will do it will be better lose not a Moments time when you receive this tell them what you are doing & what you can do Write to the Governor to A. M. C to Cas — by the by Cas said if you had Consulted them when you made these Contracts he would have kept all right by inserting several stipulations he is an Ass. I shall Heedlessly your Letters I have bided Hamilton to speak highly in of your System when called on he will do I saw him urging that point You urge it in your Letters & Appeal to the experience & Knowledge of Hamilton — I pay I gave the Interest on Monday & that Cash remains as before Company Bonds will come to pa when the packet Arrives

December

No. 31 27th Dec. 1787

Dear Cockrane

I have received all your Letters except No. 11 & 53 No. 17 & 18 came to hand after having been on the Road 9 Days your Letter now come in Twondays —

I have had a long battle with White to correct the erroneous Ideas adopted by Sadler & the Board of Trade — Who both on their Letters talk of the impropriety of the orders issued by the Zemindars in your favr &. as being a check upon the Manufacturer compulsatory & likely to embroil us with with foreigners. I have however overset this I have convinced them from the very Subject itself that your engagements with the Weavers were Voluntarily & that the only compulsion was to make them fulfill Voluntary engagements which was done in every manufacturing Country in the World — I have carried My point & Govt has Wrote to the Board of Trade that they see no impropriety in the Orders issued by the Zemindars & that the mode adopted by Mr Cockrane is highly proper & just It will be of no use to send you the Arguments I advanced in support of the Subject but this which seemed to be ticklish from an absurd general doctrine of Manufactures not being to be forced is overset & I am hopeful all will go as you would wish your Brother can tell you what you ought to Write & as Soon as that is done I hope he will have it down that I Mcmay carry it into effect — I shall write to your Comrs to Morrow at full length & Sharp with Kindness & shall have a long & pointed conversation with him

Yours Sincerely
(Signed) B R —

Nov. 23 1787

I have before told you that your Letters to the Board of Trade had better have been sent through Mr to the Govt — And I have already told you that the Duplicate received are is approved of as a proper Letter

No. 32 January 15th 1788

Dear Cockrane

The Board of Trade met Yesterday & came to the following very strange Resolutions that they had nothing to do with your disputes with the Resident that they looked to you for your Cloth & if it was not provided by the end of February that you must stand to the consequences —

That you are to be wrote to not to make advances to the Weavers any further than for the end of February as the Zemindars will be told that on that time you are not providing for the Company & can have no further assistance there any other private Merchant And that if you make these Advances you will interfere with the Company's Investment — I shall see their Letter & Consult with White what is to be done but do not Answer it till you hear from me & I will send a Sketch of the Answer & shall take the proper measures to get the Business continued

Your last Letter has irritated them your have rather unjudiciously made an attack on them by [illegible] they have set Yeates up in opposition to you — Kindness tells me they are well inclined to you insinuates they have set Yeates up in opposition to you — Kindness tells me they are well inclined to you but they are really such a strange set of Interested Brutes that I have not any dependance on them —

I hope your Receipts of Cloth are Considerable & for gods sake keep well with Sadler who will always have it in his Power to forward your Business & if your Business goes on well you can before that

Contract requires make an offer of a monthly supply to Govt (not to the Board of Trade) I do not in the least doubt managing this point if you can get the Cloth.

I send your Acct up to the latest date - I shall take care that your Commission shall not run any more in Arrear, as you will see by these statements - I am going to M Campbells on Thursday to see if I can get the Balance paid you if not I shall write to you to address the Governour on the Subject but do not do this till I write to you I want to get our mode of charging the Cartage admitted first

This is all which occurs at present - I have no Cloths if you have any for them send them immediately & they will go on the Henry Dundas where Cartage they cannot make up they have sent her from Bengal with 100 Sir Vacant more than they should have done

Yours Sincerely

No 33 January 19th 1788

D. in Calcutta

I this day received dated 31 & 13 inst I went immediately to Porcher who will pay the Balance I went on the 21st After Breakfast to Ching Kput as I advised you & returned to Breakfast with the 3d Some Letters were forwarded to Mr at Ching Kput on the first so that your Letter must have arrived the 2 & 3d Your State of the case was fairly represented but it was too long & they would not have read the papers which they call Volumes - I have turned over the Subject in my own mind & I have consulted White about it You yourself at last can be the only Judge & if you are certain you can prove the impediments occasioned by Jaque Buntzlee & Yeates

intentionally obstructing you - You had better make an appeal to Govt direct on that particular point this will however bring the whole force of the B of T against you & whether the Governour will support you or not is doubtful he has frequently given people up of Boards takes your cause in hand it will be more certain Acts to transmitting Yeates Letters it will be of no use - he has asserted that you have lost one investment & will lose another & you see they are inclined to hear him, because they say your Plans are all Theory & speculation & you do not produce any Cloth - The Cloth made by Snow is spoke of by Milford as of a most superior quality why have you not sent some of your Cloth provided by Your Weavers where it has been so of this Requested this would have been of use With Regard to Myself I have done all in my power to forward you I drove at them to allow them which they were not inclined to you I am with Co. but the want of information from you has kept me from him & nothing but Intimations from you of the Samples of Cloth would make me to speak to him with any effect he laughs at every thing else & calls it speculation I have done as I would be done by & I have Evidences of my exertions & I am not a little hurt at some insinuations you have thrown out they are unjust & the only thing which makes me have with them is that I believe they do not mean what they convey - Your Cash Account was forwarded on the 18th of this Month up to that day with the Vouchers & I shall see the Governour tomorrow morning & speak on your Contract Business - on the Appeal I shall speak to A. M. C. & write with them but in the mean time I would advise you to write to A. M. C requesting he will use his influence & get you the Balance due to you which you

stand much in need of at present — With Regard to Y how was you to expect advances when you could not agree in the terms & for four months you would not understand what I said to you on the Subject — with Regard to any future arrangement I have no objections nor can I have any to what you propose — but it however be clearly understood & Setled how we mean in every point — Salomé has been at me for the Balance of your Bond I told him I understood from him that he was kind enough to let it remain for four months longer & that I had wrote to you to that purpose this stands at present I have called on Depres who has likewise sent to me & he is not pressing Talloch I have paid in part & Swell Manage Dessoza this is all which Relates to Money matters — Nagapah complains grievously of your not Answering his Letter — it is wrong not to pay attention to their Circumstances I have sent your Letter to the Bd of S to the Governour

Yours Sincerely

When you thought Cox was gone to speak to the Governour about your Business he was gone to talk about Settlement Rangoon which account he was sent for

---

No 34

Dear Cochrane 20 January 1788

Yesterday Answered your Letter of the 12 & 13th as full as possible with Regard to Yeates I thought it was a matter beyond all kind of controversy that he has wrote you gave too high prices —

I have since this seen A. M. but not the Governour — Attend to the Conversation

I began by telling him that I had transmitted your Letter to the Governour he said when he received it they were talking about You — I shewed him part of a Letter from your Brother which I said alluded entirely to the B of S though the word Government was mentioned in it I told him how you considered yourself entitled to the Governour — He spoke of the manner in which you had disappointed them of the Hong Dewdasse wanting for a Cargoe of the disappointment to the Governour who had supported you publickly & privately in his letters & hoped to have carried you over all your Enemies whom you had allowed to triumph over you of the Scrape he had got himself into & that the B of S would be happy that he would take your part on his Shoulders — that every thing you had hitherto shewn was speculation His Cloth coming forward that if you had given them 2/3 may even 1/2 of your Contract something might have been said but as the Factors was told they could not finish the Y of another years Investment upon your speculations I told him the interference of the Bd of S in making advances to Y was unfortunate he said it was not done till at a very late period I told him that period from your Engagements with the Weavers was sufficient for you to have fulfilled your Contract if there had been no interference I entered into all Jogues Pantaloon trick & shewed that if he now provided Cloth for Yeates he had played the Rogue to you he said you should have taken care who you trusted that it was by no means certain you would have done more if Yeates had not interfered I told him I could not absolutely say you would have provided the whole Cloth but I believed it at least I thought there might have been large monthly Receipts he said if that was the case your friends could have supported you because they could see a prospect but what could the Govr do with all his disposition to serve you unless you gave him some grounds on which he could act & that at present he had done — You from this see that every thing depends as I have long told you on a Monthly

shall have them it is a fortunate Business for you that they have made an appeal which delicacy alone prevented you from Making But I hope you have attended to My last & are undergoing Doth to them & a last to them

Monthly supply - One Month would still do - & if you was to send down a few two or three Bales
of your Cloth & it is of the proper quality it would be of great use very very great use - If you have any
good Receipts of Cloth for a fortnight send down a note of the Quantity delivered to the B of T & the
quantity you weekly expect — It was a Capital mistake you did not ask for three months you should not
have left the time to them I always mentioned three Months to you I have all a long told you must sacrifice a
little Money & if you had advanced even two Thousand Pagodas to have got one Months good receipts and had
sent that Cloth to Madrass you would have defeated Yeates but the best Arguments will not now do without
Cloth - Q says unless you have secured the head man of every Village where your Weavers are your engage-
ments with them are nothing & your Way to get on with these is to pay handsomely the head Weaver man of each
Village who will always sway the rest - Whatever you believe I have done much for you - and your reproaches
are unjust and ungenerous - I can do nothing more without you tell me you have received in this Week
or in this fortnight pieces of Cloth equal to Musters you have transmitted me & which are of a most superior
Quality -- You will see from the temper of the times that you must not attack the B of T however just you may be in it —
I asked A. M. Campbell to get me the Balance of your Arrack Account After some conversation he said as soon as they
had Money it should be done — that here again the Governor had been disappointed he had expected large receipts
from it & they proved to be nothing I told him they had mistaken the Business he would see that the original estimate
of Consumption was only 10,000 Pagodas a Year & that so much was not consumed he talked of the small
profit to the officers who would be disappointed I told him that was their own faults that all your

expences had come far under the estimate given in - which they really have done - You see on this Subject it is needless
to write to him I shall lay hold of all that I can quickly & keep the Balance at least as it is — I must repeat
to you what I said yesterday that it is very odd you should blame Q for not making advances when you had
declined to accept of the terms which in fact I had induced him to give by saying thought they were fair between
Man & Man. he did what I desired him, & you declined to accede to terms which I acting betwixt you
declared to be fair. I have now gone every every Subject you will Judge for yourself what is to be done in the
meantime & of the propriety of being here by the middle of Next month —

Dear Cochrane No. 35. 25th January 1790 —

I have received yours of the 18 & 21 & then the former covering a Europe Letter which shall be sealed
and forwarded as you desire —

This Board of Trade is composed of Fools & Beasts - In consequence of Yeates's last
representation they have resolved to write to the superior Board complaining of the last order issued by the Zemindars
of the Six Dels & putting Peons over the Weavers they immediately without any Investigation attended to Y complaint
against you, but pay no attention to yours against him they say in this Letter they did not contract with you with a
view to improve the Manufactures but to procure Cloth which is all they want - But they have wrote differently
in the address which they sent to the superior Board to be forwarded to the Court of Directors - Depend on it We
shall have them it is a fortunate Business for you that they have made an appeal which delicacy alone prevented
me from Making But I hope you have attended to my last & are sending your Cloth to them & a list to them

of what you have sent I understand your Letter & Balfours & the examinations have arrived I think I may with certainty say that you will gain a Victory at the Superior Board but I wish your Brother was here to assist Me I shall make W. understand the Subject fully Your Letter to Yeates was a proper one but much too long People will not read long Letters they should be comprized in a shorter Space or the matter will not be taken out of them — I hope to God you are sending here some Bales of good Cloth which will show the real improvement you have made in the manufacture this is of great consequence

H

№ 36 — 29th Janry 1788

Dear Cochrane —

The whole of your Correspondance with Yeates is now gone before the Board and I shall strain every Nerve to get that Justice done to you which is due to you; indeed I think it will not be denied you; tho there is no answering Cas: is too high favor I could tell you the reason of it was proper to commit it to paper. — There complaint is founded on the last order issued by the Zemindars & the Peon being put over the refractory Weavers you know this is only a counter part of the orders which the Board have already approved & I think the Board of Trade will make a ridiculous figure in this reference. —

№ 1. is a minute sent along with Yeates Letters & Sadlers disapproving of the orders issued by the Zemindars — № 2 is the Boards answer which I had some work to obtain Cas: insisting that

what he now does that it was an improper interferance & tending to check Manufactures — You will perceive that the Board of Trade have disapproved of Measures which they have referred to the superior Board & are now sending Yeates a Copy of their Letters to you & Balfour — I have not any thing else to communicate on the Subject the Notes № 3. 4. 5. will show you how I am distressed for Cash to answer their demands. I shall borrow to pay Cockburn but I depend upon your sending me a resourse to repay or I shall break my word. —

I inclose you a Copy of a Subscription sent me by Stuart Hall & which I have promised to forward to you to get any Subscription you can to the Northward. —

I am Dear Cochrane —

Yours Sincerely —

I have seen Orr who has promised to write to your Brother to whom I remember me, he goes home in the imperial Ships — I have as yet received no account of the Bales which you said you was to ship — If they had been here they would have been taken as part of your Contract — I is daily asking me whether you mean to give him any Cloth as he says the Season is so far advanced that Vessells by & by will not be able to reach Madrass. —

N°37. 31st Janry 1788

Dear Cochrane

The above is the Letter sent by the Board of Trade & the enclosures did not accompany it owing to some Mistake the Board did not think from this Letter that they had to enter into any part of the dispute with Yeates & only went to the last part — they have ordered Zemendars to grant no further interference in your favr after the end of February & have forbid your making any more use of Sepoys. I wish your Brother was here that fellow Cas is in league with Yeates I think by keeping well with Sadlier you may help up an influence at the Zemindars Cutchery & general orders may be given which will answer your purpose as well as if your name had been mentioned — Have you any money in Bengal Cockburn will take a Bills on them if you can give it him

I have spoke about your Vessell but whether she will be taken up or not I cannot say it will depend on her arrival — The Rate they have taken the Indus up for & which is to be a guide to the rest is 3000 Pagodas for 320 men — The Company find Provisions & four Rupees a Day for Field Officers & Captains, three Rupees a day for Subalterns ——— write me word if you approve of them terms so that I may make a positive engagements if I have the option

Yours Sincerly

No Account of 2 Cloth yet Inclosed is a Letter I received from Walter which I answered Yesterday. —

the Zemindars — —

I Inclosed is Copy of Cockburns Account I have kept the Original — He wants the Balance in Cuttra so that if you have money there you will draw on your Attorney payable to Mr. John Mowbray & form Cockburn you have done so. Barretos money & the Commissaon I received on the Rum &c.

Yours Sincerly —

Fort St. George
2d. February 1788.

N°38.

4th Febry 1788

Dear Cochrane

Your Letter of the 30 & 31st Janry is just came to hand I now inclose you two more Letters which have been found in another Packet that was missing & at last brought on shore from the Ranger — The Henry Dundas will sail about the end of the Month I wrote to you Months ago that Cas has the provision of the half Investment

Cas wanted to prohibit you the use of both Sepoys & Peons while you will see has confined this Business to Sepoys & has not mentioned Peons —

The Board of Trade were determined not to take up you against Yeates. I have rec'd Balfours Letters & urged the point both with Kindersly & Cazenove but the Letter is certainly interested with Yeates & that has been the Source of mischiefs to you he even talked at the Board / but was not attended to / that it might be necessary to recall Walter so you see the temper of Cazenove when you made a Charge against their Resident they would not hear it when he spoke against you & the Superintendant they took it for grant —

I shall look over all Yeates Correspondance from the beginning & make extracts the

this it will be of no use as you may see by my Conversation with A. M. C. nothing will do but Cloth & you will observe you have not much time to spare & must apply soon. This is all I shall say this Evening

Yours.

I shall attend to Macaulays Business. Colt is arrived & is to be a partner with Belfour & Spalding the latter is going home this Season

Dear Cochrane

No 39.

5th Febry 1732.

I wrote you Yesterday

I have this morning been with Governor to deliver him the Monthly report of Annach he asked me how you was going on & when I heard from you I told him yesterday & that you was going on very well he said but no Cloth appears. I told him you had in the time between the 24 & 30 June collected in 1300 pieces he he allowed that was a great deal in so short a time & I told him your Weavers were all at work & that the Looms were full of your Cloth that you wrote of the exceeding good quality of your Cloth & that such Cloth had scarcely been seen before he said if that was the Case you would get credit for it, pray let us see the Cloth that would do a great deal. I met on the Stair A. M. C. I attacked him upon the same subject told him that I wrote to you our Conversation & endeavoured to make every thing smooth in which I hope I have succeeded

I must mention you that the Governor said there had been great Bickering between you & Yeates I told him the interferance of that man has been the Cause of all the mischief to you & the hindrance of your Contract. This is all which occurs to day your Letter which I received yesterday will be most fully answered by me tomorrow & the Extracts of Yeates Letters sent. I am sincere

Yours

I will leave this for England next month

No 40

11th Febuary 1732.

Dear Cochrane

The Accompanying Letters I have just received from a Comet Brabazon — I have not yet been able to get the Extracts. He has been at the Gardens for some days his Children having been dangerously ill of the Small Pox I have not heard from you this Age the Army Dundaffs will not sail before the 25 or perhaps the 30th & the Revenge is when she is gone the private Accounts are making out for you & will be sent you in two days at furthest I have not any News to communicate — I have also received a packet for M. Abster under your Cover which I shall forward from you by a Vessell which sails for Irvingmeadow tomorrow

Yours Sincerly

2 Letters in all

I shall speak to M. Brabazon about the detention of your Letters & packets which are

News papers and Magagines

Yours Sincerly

this it will be of no use as you may see by my Conversation with A: M. C: nothing will observe you have not much time to share &

No 41. 12 Febry 1788

The above is part of the Correspondance I told you it was a point never disputed that Yates had said you had given too high prices — I shall have all the Correspondance ready for your Brother & shall furnish you Copies of it — Juggapelly Rawzes Zemendary will be put under management & if the Orders of your restoration arrive time enough you will get it I suppose they must come by Meadows What packet will be here next Month

I send you another Letter which came by Mr Maxwell — to you will have Ld Algathes from me Five Letters containing Europe Letters

Yours

No 42. 22d Febry 1788

Dear Cochrane —

Your Brother has been this day with Cas. to promise to do all in his power but he is such a Brute that I shall not have any dependance on him till the Business is completed Sir John Balfour is Commander in Chief of at that Mysterious Board — Mitford has made every proper Report this day of your Cloth & is ordered to write a little tomorrow to the Board of Trade on the Subject — The enclosed is the Letter to be given in it is to be Shewen to the Goverment for correction before it is to be delivered in & you may depend every exertion shall be made to terminate this to your advantage — When that is done I shall see about 2d Business & shall endeavour to bring it on so that you will be sensible he will have as much Business as you can execute at the same time he will not give more Commission than 12 P Cent on your present System that is Sircar further he will not go

Walter is indebted to you by Balance of his Account Current P.N.Rs 1382.32 he has empowered me to draw on him for P.N. Rs 500. & says he has wrote you about this Balance I have given the account to Vurdarjah to examine who says he has charged you Ten Lagers more than you have received I shall write to him

Tomorrow I shall draw ~~on your Attys~~ on Foister for the Balance of Cockburns Account for your money I shall Speak to Tulloch to take it — I sent you Coles Accounts I kept them being — you must have in them Lands Ten or Twelve thousand Rupees — so Send for your Account & draw large till I had a Sea Conveyance but his present Letter which was talked about yesterday made me think it necessary to forward them without delay — If I am to give an Opinion I should say be free of Shipping

Yours Sincerely

I think you should write to Foister to honor my draft — What is the General doing about his private Affairs is to be prosecuted Macarthy or to get Redress from His Majesty tell us — I have got his Letter to the Court of Directors about his Grain —

(private) 20th March 1788 —

Dear Cochrane

I have received yours of the 13th & 15th March Tomorrow I shall reply to the former — Indeed Cochrane by this stile of writing you spoil my Business without forwarding your own I'm satisfied with your Conduct to me & know my own grounds it is wrong for others to interpose when I have expressly desired there may not be any Interference — Your Letters carry with them an appearance of misunderstandings which exposes You as well as myself and yet there is not any misunderstandings with regard to 2 I have already told you I can get all his Funds for you more than you can employ with Balfour joined to you I can have no Objections to Balfour but the reverse I shall of purpose to finish a Letter this night for you on 2d Business by which you will see how it stands, will for you if you chuse to take the advantage of it. I must shew him the Letter

if

of it is drawn up agreable to what he expected It will be an impossibility for me to leave the Presidency my Business keeps me at it & the Charge I must have as well as have at present of Pr Affairs will totally prevent my moving even for a Week — I have taken care to keep all right with Young & Dorres on whom I often call I am on the best of Terms with both & have had it in my power to do more than even offices to the former as well as the latter with regard to the great People I stand better than ever they are standing in Awe of me & every day I am gaining grounds as well as with Cotes with whom I have had some very explicit talk very lately You will have heard the Resolution of the Board of Trade before this & that Orders have been sent to Masulipatam to grant you every assistance Your Business was done on Publick grounds much to your Credit I will send you the Paragraphs for which you are indebted to White we have steered steadily to the Business —

There is no war nor any chance of it at present the Arrack Business will go on very well & must should I have sold your Uphill & have received from Edr 2000 Pags I have been making out the Accounts & shall have the Balance on his Return from Adrapalaum where I shall deliver him the Bill of Sale —

I have read with attention what you say about the Cloths The parcell all arrived & I shall answer it in form No more at present from —

Yours Sincerely

I approve your Letters friendly & proper as they were did no good I had some hopes of being in the Board of Trade had not Hamilton stept in my way & taken his former seat — more private from some circumstances which have occurred within these few days I will not have this before Oct.r —

Dear Cochrane (private) Fort St. George 21st March 1780

Inclose you your Cash Account & shall transmit you the rest immediately — I also send you the Letter I wrote you about Yesterday It is what I has desired & he has read it allover there is not on his part the smallest desire to make hard terms with you but the reverse & as I know what his funds must be for these some years to come it is a great object you will resolve & let me know your determination

The appearance of indetermination on your part has injured my views as I have already said without forwarding yours I do not wish to be making a Bargain for myself or anything like it at the same time we must not only be steady ourselves but have the appearance of it I know he will go a great length to be of service to me & being convinced of it & having Proofs of it I am satisfied with regard to a joint Business I do not want to benefit my Interest at the expence of yours I want both to corporate your Accounts of Cloths are perfectly right I have sold 8 of Clashes which you shall have credit for — and I will also send a receipt for the Invoices of 2 for which you have Credit both in your Books & in his Private Accounts Kept by me I hope you will not leave the Business in any Dilemma & will certainly conclude your Contract by the end of June by that will you alone get a continuance were the the Board have reserved to themselves the power of giving you more time if they shall think proper I hope to God however this will be unnecessary — Inclosed is Copy of a Letter I have received from Mr. Walter —

I am Dear Cochrane

Yours sincerely

Dear Cochrane

Fort St. George 21st. March 1798

I have received your two Letters of the 13th. Instant & it falls to me to reply to them both — I will in the first place you must tell me whether you mean to give me the whole of the Cloth you can provide because upon the arrangement proposed it becomes absolutely necessary as I shall hereafter state

I certainly cannot have any Objection to Mr. W. Balfour being concerned on the contrary it is perhaps better that he should be connected — But if that is the case I ought to have a share of other commissions if there are any — To what extent can you provide? I have told you of a Lac & a half or more, there will be funds sufficient provided you can employ them for as much Cloth as you can make this being the Idea there can be no reason why you should engage with other people unless there should be a deficiency of funds —

Your proposition is to give me one third of the Commissions I procure, to provide goods for the Capital advanced in a given time, & if you exceed that time to allow 1 per cent per Month for the money on your hands you mean also to provide Cloth for sale & to take other Commissions — These measures you profess stand apparently against my Interest The Idea I have of your honor will not let me suppose that you can mean them as they appear yet they are not Business terms For the sake of Argument would it not be for your Interest to keep the Capital I am the means of procuring in your hands giving me an Interest of 12 Per cent upon which Capital you Cloth provide goods to sell to a considerable profit & would it not likewise for your Interest to give a preferance to other Commissions where you & Balfour share the whole of the Commission between you

you to this of mine where I am to be a sharer — If I brought with me a trifle of Commission your Idea might hold, If you did not regard my services here of any account which I trust you have found them to be but when I carry so large a one with me of course must put so large a Capital into your hands this System will not do — Upon reflection you will see that such an engagement would be a most unbusiness like one I cannot be entered into I will provide funds as much as you can employ if I cannot do it you must think of other modes of Business but not till then And upon the terms I have above mentioned can we alone proceed — The various propositions made by you at different times have made both myself & friends uneasy they as well as myself thought my engagement with you a steady one It will not do to be changing every day & whatever we agree on must be determined to — I will sum up the whole of what I have to say — In the first place being willing to provide funds for what Cloth you can provide I expect the whole provision I am perfectly ready to share with you & Balfour on the Ten Per cent you keeping the 2 Percent for the risk of advances — with me I have the whole it would be imprudent for me & my Friend engaging with you unless I shared equally in the Commissions or in Cloth provided for private sale & the latter Business appears to me to be incompatable with the fair procurement of goods by commission unless Your Commissions are not equal in quantity to the extent you can provide I am not desirous of asking for more than what I am entitled to or what is right but as I have before said the Agreement must be a Business agreement & not one which on the face of it carries in property not can I hold myself at all concerned unless in general with you waiving the 2 per cent I believe there will not be a deficiency of Funds to any amount you can provide but at any rate I shall procure you very large funds — Balfour I think will be a beneficial connection both to yourself & me & we shall assist him

I believe Mr Lee to speak respecting your bad Business — and whatever you may think of it I have carried every thing through for you To your Brother much is due as much he has done as was possible for him to do and I know he possess more than most young Men But do not think he could ever have brought it to this conclusion unless I had planned the way Have I not watched every moment made every exertion never have been defeated & always possessed resource & taken advantage of every thing which was said or done has not this been the case & How few people except myself could have done the same in a similar situation I believe Mr Cochrane I think I have managed very thing here wonderfully well & I am raised in my own opinion from it as well as in the estimation of those friends who have seen what has been going on —

Dear Cochrane

7th April 1788

I am this moment favoured with your Letter of the 1st Instant

I must request that you will attend to what I have already said which is to send me no Cloth on 2d Account but what are compleatly washed it is a damned expence, loss of Duty, &c sending them as you did the last — I wish you also to ship them in Nagapah Chitty's name & they are to be landed at Pokery I can't prevail on him to let the money remain with you in which case I shall transmit this Cash to you — I have not as yet got the Account Settled with Mitford the Cloth was obliged to be first Washed before it could be taken — I have wrote to you to Bengal —

Yours sincerely