

Revenue (1899) Department.

MISCELLANEOUS SERIES.

G.O., No. 945

Confidential 25

Dated 6th March 1899

[Despatch Abstract.]

According permission to the Board
of Revenue to reduce the price of fairyam
salt from 3 to $2\frac{1}{2}$ annas a maund

BACK PAPERS.

G.O.	No.	Department.	Date.	G.O.	No.	Department.	Date.

FURTHER PAPERS.

G.O.	No.	Department.	Date.	G.O.	No.	Department.	Date.

Revenue (1899) Department.

CURRENT No. 1563
coupl no 36

From
The Secretary to the Board of Revenue
Separate Revenue.

Order no 945 / coupl no 25-
dy 6 3 99.
The permission
applied for is
granted.

Ref: No. 212

Dated 3rd March 1899.

Received L^a do

Registered do

Enclosures

Spare copies

In the Board (SR)

sub 7/3/99

SAU
11/3/99

Note

Please see D.O. no.

19 d. 26-2-99 below.

KD
4-3-99

SUBJECT.

Requesting the sanction of
Government to reduce the selling price
of the Janjam salt from 3 to 2 1/2 annas
a maund.

BACK PAPERS.

G.O.	No.	Department.	Date.
	80 219 28-2-99		

FURTHER PAPERS.

G.O.	No.	Department.	Date.

Reference No 212, dated 3rd March 1899.

In replying the above should be quoted.



(Separate Revenue.)

Reference:

The Board understands that the Oriental Salt Company Limited have established a depot in Cuttack for their Naupada Salt and are offering their Salt at a very low price with a view to secure the supply of the Orissa markets in their hands and divert the trade from Ganjam to Naupada. Their issues from Naupada have increased of late. Those from Ganjam are not diminishing but as there is already a large quantity of 6,74,332 maunds of Salt in store and orders have been given for the manufacture of 6,00,000 maunds in the current season and for the grant of advances of Kudioram in respect of the same the Board requests that, in view to prevent a diversion of the trade from Ganjam, it may be permitted to reduce the selling price at that factory from 3 to 2½ annas should that become advisable. The permission if granted will be availed of only in order to prevent the factory from becoming overstocked.

at the end of the third week of February 1899.

3,000
5-5-98.

2. The price proposed is well above the cost price of
the salt in store which has varied since 1894 85.
from 12 10.9 p to 200 2.9 p.

(True & exact)

G. A. H. H. H.
as Secretary.
3.3.55-

To the Secretary to Government
Revenue Department.

$\frac{0}{18}$ 4,000-18-10-98.

Revenue (1899) Department.

D.O. CURRENT No. 51

Order

From

The Hon'ble Mr. J. Thomson.

No. —

Dated 18th }
Received } 20th } Feb: '99
Registered }
Enclosures —
Spare copies. —

SUBJECT.

Requesting permission to
reduce the price of salt from
3 $\frac{1}{2}$ annas to 2 $\frac{1}{2}$ annas.

1/1
20.2.99

BACK PAPERS.

G.O.	No.	Department.	Date.

FURTHER PAPERS.

G.O.	No.	Department.	Date.



Revenue Board Office,
(Separate Revenue),
MADRAS.

18th February 1899.

My dear Sirs,

The latest news from

Gaujam is that the Oriental Salt Company (Limited) have established a depot in Cuttack for their Naupada salt and are likely to injure our market in that direction for Humma (Gaujam) salt. Their issues from Naupada are increased of late, ours from Humma are not diminishing: but we have 695,27 maunds in stock, have given a ditto for 600000 maunds this season and are now making advances of kindivaram in respect of the same. We cannot afford to be left or cut out and as our highest cost price in the last four years is Rs. 2.25, I write for permission to reduce our present

BACK PAPERS.

G.O.	No.	Department.	Date.

FURTHER PAPERS.

G.O.	No.	Department.	Date.



Revenue Board Office,
(Separate Revenue),

MADRAS.

18th February 1899.

My dear Sir,

The latest news from

Guernsey is that the Oriental Salt Company (Limited) have established a depot in Cuttack for their Naupada salt and are likely to injure our market in that direction for Humma (Guernsey) salt. Their issues from Naupada are increased of late, ours from Humma are not diminishing: but we have 695/27 mounds in stock, have given a ditto for 600000 mounds this season and are now making advances of Hindivaram in respect of the same. We cannot afford to be left or cut out and as our highest cost price in the last four years is Rs. 2.25 I write for permission to reduce our present

D. O. C. No. 51

From The Hon. Mr. Thomson, I. C. S.

Dated 18. 2. 99

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FOR ORDERS.To Secy

Mr. Thomson

asks for permission to reduce the selling price of salt at the Ganjam factory from three annas to two and a half annas a maund "should that" become advisable" to overcome the competition of the Oriental Salt Company at Cuttack. Proposals for the reduction of the price have frequently been sanctioned to enable the Board to get rid of deteriorated stocks. The present case is not an instance of this kind. In G. O. No. 611 of 26. 10. 98 a proposal to reduce the price at Madras to two annas a maund was negatived and the order of this Govt was approved

by the Govt of India in its letter No. 5234 S.D. of 29.11.98. A strong case should be made ^{out} for a departure from the ordinary rate of three annas a maund, and it is submitted that the Board has not made out a case. The primary object to be kept in view appears to be that the price of salt to the consumers in this Presidency should not be enhanced. But this is not now threatened.

2. If it is decided to accede to Mr. Thomson's request, it is submitted that application for orders should be made ^{officially} by the Board.

KD
21-2-99 The difficulty is not regarding the price but in respect of the quantity. Perhaps next year perhaps we shall have been of a little more than 600,000 maunds & the 700,000 maunds in the As yet Aug Sales

have not fallen off; & the reduction of price is proposed only in the event of clear evidence that the sales have permanently fallen & that the Ranpada salt is replacing it before stocks are got rid of.

As a temporary measure to get rid of stocks, I do not see there is any particular objection to the reduction of price which will still leave a margin over cost price. But if it becomes necessary to do so, the ditto of next year or? be revised, as soon as it is clear that Ranpada salt is displacing Mamma salt in Cuttack there is no obligation upon us to maintain the manufacture of pure salt than is wanted for Ganjam & neighbouring Madras areas; & even if that ^{those areas are in the end} supplied from Ranpada we may have to reduce

meaning 1900 I suppose. The ditto for the ^{next} official year cannot i.e. for the manufacturing season now setting in, cannot I presume be altered.

Apart from the question of price, if the S. L. Co. can supply Cuttack, there is no need for Govt to do so.

M.P.

ca. Humma (unless some other
neighbouring factory is
more convenient) to the
position of a mere control
B. factory.

S.P. 1/9

FOR ORDERS.

MA

Sanction may be given
(on official request made)
on condition that it is
availed of only to
prevent the Gungum factory
from becoming over-
stocked.

MA 7.2.99.

To Secretary.

Please see
draft d.o. below.

SAH
28/2/99

KO
28-2-99

c 24/2/99

SAH-1-3-99

Revenue Department

D.O. No. 42.

My dear Thomson,

Adverting to

your d.o. of the 18th inst.,

I am to say that ~~the~~ ^{applying officially the} ~~you~~ ^{be prepared to}
Govt will ~~be prepared to~~

to sanction the reduction

in the price of Gungum

salt from 3 annas

to 2½ annas on condi-

tion that such ^{the} sanction

~~will be~~ ^{is} availed of

only ^{in order} to prevent the

Gungum factory from

becoming overstocked.

There is no need ^{why we should}

double about the draft ^{officially}

for the future of the O.S.C. can

meet it. The Humma de Humma

yours sincerely,

S.P. 1/9

KO
28-2-99

has been given for this season
but it ^{will} be desirable to
reorder it for the next season
if its area of supply is
restricted.

For: J. G. Jones
28th February 1899.

When given for copying _____
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When examined _____
When signed _____

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READ AGAIN G.O., No. _____ DATED _____
189 ,

CURRENT No. _____

ENCLOSURES TO C. No. _____

ORDER OF GOVERNMENT A A A A A A A

LETTER OF GOVERNMENT. _____

STATEMENT WITH DITTO. _____

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