M.R.O. 1—77,005—8-6-21.

(1) Number of pages _____

(2) Date of repair _____

(3) Initials of the Referencer _____

MADRAS RECORD OFFICE.

Government of Madras.

Revenue DEPARTMENT.

G.O. No.	3336	Press / Mis.
Dated	8-9-	1886.

Not to be folded or roughly handled

No. 58 Register

Director's Office
Ootacamund 7th September 1886

From,

The Government Botanist
and Director of Cinchona
Plantations, Nilgiris

To,

The Secretary to Government
Revenue Department
Ootacamund.

Sir,

The 175 Bales of Renewed Crown Bark, which were offered for sale yesterday at Messrs. Oakes & Co's auction Rooms, Madras, have been unsold. The reserve price was Rs. 100 per Bale and the highest offer was Rs. 85.

2. The value of the bark averaged from 4·91 to 4·60 of Sulphate of Quinine, ~~and~~ the value of the unit, last Saturday being quoted at 3d in London. Since then it has risen to 4 3/8 d. This latter sum would give for the Government barks about 1sh 9 7/8 d or Rs. 1-3-5.

3. If the latter price were certain of being sustained, 100 Rs a bale

a bale or one Rupee per lb, would not be an unfair price to expect in Madras; but with the market in the present very unsettled condition, purchasers will not venture to give so much. Since the sale, an offer of Rs 95 per bale has been made by Messrs Eales & Co. and it is one, which is so near our reserved price, that Government, if they wish to realize, would do well to accept. It may be that the market may go up, by the 1st Monday in next month. When the next Auction Sale takes place. but it might also happen, that the price of the bark may go down.

4. If Government do not care to realize the bark will have to be returned to Cotacamund in order that it may be manufactured into febrifuge, in which case the extra cost of transporting it back again will have to be incurred

5. To dispose of it by private

sale, when the reserved price has not been reached, at the auction, is in accordance with past practice.

I have the honor to be
Sir
Your most Obt. Servant
M. R. Lawson
Govt. Botanist & Superintendent

Revenue 1886 Deptt:

Revenue (1886) Cuicheira

No 1 to 6

From
The Govt Botanist and Director
Cuicheira Plantations
To
The Secretary to Government
Revenue Department
Ootacamund

No 55

Dated 7th September 1886
Recd 7th September 1886

Subject

Auction Sale on the 6th Instant

Reports that the beans offered for sale at the — was unsold and urges Conditions to accept Peiles & Co's offer of Rs 95 per bale made after the Auction.

7✓

A. A. Stuart, Esq.

6 SEP 86

My dear Stuart
The accompanying telegram has just been received from Messrs Baker & Co, and I should be obliged if you will give me orders how to act.
Yrs
Yr sincerely
M. A. Lawson

6-9-86

F C[s]

9v

Class C | INDIAN TELEGRAPH. | Local No. 347

To (Station) Ootacamund | From (Station) Mettupalaiyam

Words.	Day.	Hour.	Minute.	OFFICIAL INSTRUCTIONS.
52/4	6	13	18	

To (Person) M. A. Lawson | From (Person) M/s J. Eales and Co

Ear Director Govt Cinchona Plantations.

Bark unsold Ribbed limit 85- believe no cash sales privately four hundred sales similar bark at about 95- Rupees per Vale hundred pounds brought Government give us firm offer allowing clear days for working strongly urge Government giving us offer-finitely placing

13

14

15

RECD. FROM	L. N.	SENT TO	L. N.
AT Hrs.	Mts., By	AT Hrs.	Mts., By

Date

OOTACAMUND 6-9-86

Telegraph Master.

RATES OF CHARGE FOR INLAND TELEGRAMS.

The address (including name of Sender, and name and residence of Addressee) is transmitted free.

	First 8 words.	Each additional word.	
Deferred Message	... 8 Annas	... 1 Anna.	A group of 3, or less figures, is reckoned as one word.
Ordinary "	... 1 Rupee	... 2 Annas.	
Urgent "	... 2 Rupees	... 4 Annas.	

No charge for delivery within a distance of 5 Miles.

154

Revenue Department

114

REVENUE DEPARTMENT.

Current No.

From D.O. from the Director Govt. Cinchona Plantations

Dated 6 Sept. 1886.

FOR ORDERS.

Mr. Lawson reports that the bark which was offered for sale at public auction today has not been sold, the highest bid being Rs85 and the reserved price being Rs100. Messrs Oakes & Co. they believe telegraph that they can

† No. W. J. Oakes & Co the firm who made an offer in May disposed of in G.O. 29 July 86 No 638 I certainly think it

sell the bark* privately for Rs 95 a bale and strongly urge the Govt. to accept this ~~off~~ opportunity of placing the bark.

It is submitted that this Govt. having recently definitely decided not to sell any bark otherwise than by public auction, Messrs Oakes & Co's offer shd. be declined. Double quantity might be offered for sale next month,

* 400 bales. Only 175 bales were offered for sale.

The offer should be accepted The reason why the former proposal was not accepted was that Messrs Oakes desired to have the system of sale by auction set aside in favor of private tenders which doubtless hoping to get a monopoly of the Govt bark. This course should not be adopted. But the circumstances in this case are different. The bark has been put up to auction & bought in

× 350 bales.

intelligence & a steady low price having been fixed prior. A produce auction in London

13v

is a very important thing here in Madras. A combination of bidders to keep the price down is there almost an impossibility but nothing is easier in Madras where the trade in such an article as bark is in the hands of three or four firms. There was no doubt it was in consequence of an arrangement of this sort (which Oakes & Co probably parties) that the price dropped so low a price was fixed knowing that there was no competition at the sale, & not a bid at the sale, & with their commercial colleagues. If their offer is accepted now depending upon the holding back of the bark for more favorable

Govt Balance sh. Dec 8/9

or the bark might be kept in view to its eventual utilization in the manufacture of the Liquid Extract. But as red bark is better suited for this the former course wd. seem preferable

Jel 6/9

Mr Lawson, Sir. Seems, though this communication was from the auctioneers, this not being the case I do not see. How - it will be getting

on the strength of a tele-
gram from another
firm to enter into new
associations for sale
in preference to the
Orders of Govt. It is then
to Order Govt to dis-
pose of the Stuff
at such a figure in-
side the reserve as
they may think
reasonable. I do not
suppose they are
bound rigidly by the
reserve.

EGM
7/9

Council

FOR ORDERS.

F

Bd. of Rev.
to Council
Exln of Co's offer refused
The 175 bales should be
put up to auction again
on the 15th & announcements
to this given. Mr. Lawson
to have discretion as to
reserved price & to incline
to fix them too low rather
than too high. HS

Revenue Department.

PROCEEDINGS OF THE MADRAS GOVERNMENT.

READ the following letter

C. No. 7267.

Mis. Order. No 5336 8/8-9-86
with reference to the Minute by Mr.
Exln of Co. H. E. the G. in C. adheres
to this decision not to sell the
produce of the Govt. Cinchona plantations
by private sale. The bark which
was offered for sale on the 6th
inst. but was not sold owing
to the highest bid being lower than
the reserved price. shd. again
be put up to auction on the
15th inst., due notice being given
of the same. The reserved
price to be fixed at this and all
future sales will be left to the
discretion of the Director; but
he shd. be careful to fix it
too low rather than too high.

G. O. 29 July 1886 No. 638.

H.A.S.
8.9.86

Remarks in Council
HS
8/9.
To the Govt Botanist. Dy 8/9

Cardoso S.A.

7 c.c. de Vacina

Dose adonce

8/9.

Pedagio:

DISPOSED OF BY GOVT ORDER.
Mis. No.
Date.