Proceedings of the Madras Government, Revenue Department, 12th August 1872.

No. 95. Read the following Proceedings of the Board of Revenue, dated 5th August 1872, No. 1,500:—

Read the following letter from H. S. THOMAS, Esq., Collector of South Canara, to the Secretary to the Board of Revenue, dated Mangalore, 26th July 1872, No. 942:—

I HAVE the honour to submit proposals for the further arrangement of the Salt contracts.

2. The term for which they have hitherto been given out has been annual. But the introduction of the Excise system in the face of Bombay experiences is, I trust, abandoned. If so, there would seem to be no reason why the period should not be a triennial one, equally with Abkári. Such a period will save the Contractors much in the annual abandonment of plant, and in other ways, and consequently enable them to serve us better.

3. The next question is, the person to whom the contract should be given? The auction sales amount to a farce, always resulting lately (past 5 years) in the purchase by the same party (Brito Brothers) and in this particular matter we know very well what people are prepared to bid before they come to the auction. This same firm has also deserved well at our hands, having in the last year directly saved us Rupees 32,000, and further foregone an obvious and sure profit to themselves of 90,000 Rupees rather than sacrifice their credit as honourable Contractors, by paying their forfeit and abandoning us. Such abandonment would have placed us in great difficulties, for we should probably not have been able to obtain the necessary salt at any cost.

4. The only counter offers are made by a firm of four, of whom three are entirely new to the supply of salt, and as likely as not to fail us. The remaining one did disappoint us on the only occasion on which he was tried, failed us in the very way that Brito Brothers honourably, and at great self-sacrifice refused to do.

5. Policy in security of supply, and fair return for honourable dealing, when we were entirely at their mercy, both point therefore to the re-employment of Brito Brothers.

6. The amount of their last bid (Rupees 63) is fair and proper.

7. I therefore seek the Board's sanction for giving the Salt contract for the whole district for three years to A. P. Brito Brothers, at the average rate for all Salt stations of Rupees 63, a garce, for Bombay and other foreign salt, and Rupees 40, for Goa salt.

8. An early answer is of the greatest importance to the Contractor, so as to enable him to be early in the Bombay market.

9. The enclosed letters from the Salt Deputy-Collector Mr. Ball, will support in detail my conclusions.

ENCLOSURES Nos. 1 and 2.—Deputy-Collector's report on petitions filed by Brito Brothers and Gundu Row.

THE tender of Brito Brothers is accepted for one year.

2. No orders have yet been passed in the matter of the Excise system.

Proceedings of the Madras Government, Revenue Department,
12th August 1872.

No. 96. ORDER THEREON, 12th August 1872, No. 1,193.

Separate Revenue, No. 11.
Salt.

THE Government desire to know to what Mr. Thomas alludes as the "Bombay Experiences" condemnatory of the Excise System.

(True Extract.)

(Signed) W. HUDLESTON,
Secretary to Government.

B dt 1500

[redacted]

REVENUE DEPARTMENT.

34

PROCEEDINGS OF THE BOARD OF REVENUE,

Dated 5th August 1872.

Read the following

No. 942.

From,

H. S. Thomas Esqre.
Collector of South Canara.

To

J. Grove Esqre.
Secretary to the
Board of Revenue,
Madras.

SIR,

I have the honor to submit proposals for the further arrangement of the Salt contracts.

2. The term for which they have hitherto been given out has been annual. But the introduction of the Excise system in the face of Bombay experiences is, I trust, abandoned. If so, there would seem to be no reason why the period should not be a triennial one equally with Abkary. Such a period will save the contractors much in the annual abandonment of plant, and in other ways, and consequently enable them to serve us better.

3. The next question is the person to whom the contract should be given

The

The auction sales amount to a farce always resulting lately (past 5 years) in the purchase by the same party (Brito Brothers) and in this particular matter we know very well what people are prepared to bid before they come to the auction. This same firm has also deserved ill well at our hands having in the last year directly saved us Rs. 32,000, and further foregone an obvious and sure profit to themselves of 90,000 Rs. rather than sacrifice their credit as honourable contractors, by paying their forfeit and abandoning us. Such abandonment would have placed us in great difficulties, for we should probably not have been able to obtain the necessary salt at any cost.

4. The only counter offers are made by a firm of four, of whom three are entirely new to the supply of salt, and as likely as not to fail us. The remaining one did disappoint us on the only occasion on which he was tried. — failed us in the very way that Brito Brothers honorably and at great

great self sacrifice refused to do.

5. Policy in security of supply and fair return for honorable dealing when we were entirely at their mercy, both point therefore to the re-employment of Brito Brothers.

6. The amount of their last bid (Rs 63) is fair and proper.

7. I therefore seek the Board's sanction for giving the Salt contract for the whole District for three years to A. P. Brito Brothers at the average rate for all Salt stations of Rs. 63 a garce for Bombay and other foreign Salt and Rs 40 for Goa Salt.

8. An early answer is of the greatest importance to the contractor so as to enable him to be early in the Bombay market.

9. The enclosed letters from the Salt Deputy Collector Mr. Ball will support in detail my conclusions.—

I have &c
Collector's Kutcheri
Mangalore 26th July 1872 } (Sd) H. S. Thomas
Collector

The tender of Brito Brothers is accepted for one year.

2. No orders have yet been passed in the matter of the Excise system.—

(True Copy & Extract)
(Sd) H. E. Stokes
Actg Sub Secretary

To the Collr of South Canara

(True Copy) H E Stokes

To the Chief Secy to Govt P.D. with reference to G.O. 2 2nd Dec 1872.—

Revenue 1872 Dept
No 2629

PROCEEDINGS OF THE BOARD
OF REVENUE.

Dated 5th August 1872.
Despatched 5 " " "
Recd 12th " "

SUBJECT.

Accepting for one year,
tender of Wrato brothers
for supply of Bombay &
Goa salt for S. Canara &
and stating that no Addn
have yet been passed
in matter of excise system

Wrato Bros
No 1193 - 12 Augt 72