

(1) Number of pages _____

(2) Date of repair _____

(3) Initials of the Referencer _____

MADRAS RECORD OFFICE.

Government of Madras.

Public Works DEPARTMENT.

G.O. No. 2135-36	Press Mis.
109-III	
Dated 7. 9.	18 72

Not to be folded or roughly handled

*Proceedings of the Madras Government, Public Works Department,
7th September 1872.*

No. 109. Read the following letter from the Consulting Engineer for Railways, to the Secretary to Government, Public Works Department, dated Madras, 12th August 1872, No. 422:—

With reference to G. O. No. 1,657 of the 10th July 1872, I have the honour to submit letters* from the Agents of the Madras, the Great Southern of India, and Carnatic Railways containing their views on the suggestion to allow certain percentages to Station Masters over and above their salaries as an incentive to exert themselves to develop the traffic on the railways.

2. It will be observed that all the Agents disapprove of the proposal, and, in my opinion, they are right. It is probably the case that upon most railways additional traffic might, by judicious means, be attracted to the rail; but it would not be good policy to employ the Station Masters in touting for it. Several objections to such a course have been pointed out; but the mere fact that any such extra employment would necessarily tend to the neglect of a Station Master's proper duties, and to his frequent absence from the station, is insuperable.

3. There is no such objection to the employment of paid traffic canvassers, to be stationed at the principal towns and villages, on small fixed salaries, supplemented by percentages on any traffic earnings which may be proved to have resulted from their exertions. This was suggested to the Railway Agents in this Presidency, and it will be seen that the proposal is approved of by the Agents of the Great Southern of India and Carnatic Railways. The Agent of the Madras Railways states that "canvassing for traffic forms part of the duty of each Assistant Traffic Manager in his division of the line;" but those officers are Europeans, with very responsible duties, and with large sections of the railway to supervise. They could not possibly canvas effectually for traffic in every large town and village among the Native merchants and others. In my opinion much good would result from the employment of natives as canvassers, paid in the manner suggested.

From the Agent and Manager of the Madras Railway Company, to the Consulting Engineer for Railways, dated Madras, 25th July 1872, No. 529.

With reference to your letter No. 571 of the 19th instant, with which was enclosed a copy of G. O. No. 1,657 dated the 10th idem, I have the honour to inform you that the views expressed by the Agent of the Sindh, Punjab, and Delhi Railway, in his letter of the 3rd of May to the Government Consulting Engineer for Railways in the Punjab, are quite in accordance with the feelings of the Traffic Manager, and my own opinion, as to the suggestion that Station Masters should be incited to canvas for traffic by the payment of percentages on the excess of traffic earnings above a certain fixed amount.

* No. C453-343, dated 24th July 1872.

2. The Traffic Manager writes* as follows upon the subject:—

"Any attempt to divert the attention of a Station Master from his legitimate duties would be regarded by him as a license to be absent from his station where his presence at all times is absolutely necessary. Good service will be best secured by making all servants sensible that promotion is entirely contingent upon a proper discharge of their duties in all respects."

*Proceedings of the Madras Government, Public Works Department,
7th September 1872.*

3. As regards your suggestion that we should employ "paid traffic canvassers on small fixed salaries supplemented by similar percentages," I beg to inform you that canvassing for traffic forms part of the duty of each Assistant Traffic Manager in his division of the line.

From the Agent of the Great Southern of India Railway, to the Consulting Engineer for Railways, dated Negapatam, 7th August 1872, No. 4,625.

Your letter No. 284 of the 19th ultimo, the Assistant Traffic Manager considers it would be inexpedient to supplement the pay of Station Masters by allowing percentages on the excess of traffic earnings above certain fixed amounts as an inducement to exert themselves to develop the traffic on the Railway. I entertain a similar opinion, and would elect, in preference, to employ paid traffic canvassers on fixed salaries supplemented by similar percentages.

From the Agent and Manager of the Carnatic Railway Company, to the Consulting Engineer for Railways, dated Madras, 25th July 1872, No. 503.

I HAVE the honour to acknowledge the receipt of your letter No. 177, together with G. O. No. 1,657, dated 10th July 1872, requesting the expression of my views as to the expediency of supplementing the pay of Station Masters by allowing percentages on the excess of traffic earnings above a certain fixed amount.

2. In reply, I am of opinion that it would not be expedient to adopt such means to stimulate Station Masters and other subordinate servants of Railway Companies to a proper discharge of their duty.

3. Such measures would, in my judgment, open the door to a neglect of some of the duties of Station Masters, which would involve risks and irregularities which would not be compensated by any increase of earnings likely so to be acquired, and generally I cordially concur in the objections of the Agent of the Sindh, Punjab, and Delhi Railway to the proposals of the Traffic Manager of that Company.

4. I think it quite possible, however, that Native canvassers might, with advantage, be employed, whose duties should be confined to the solicitation for traffic, and to seeing that due attention was paid to the requirements of consigners at stations within a prescribed district, and whose emoluments should be derived almost, if not entirely, from the result of their own exertions; but a percentage payment could only, in my opinion, be based with propriety on an average of a considerable period, say three or even five years.

No. 110. ORDER THEREON, 7th September 1872, No. 2,135.

RAILWAY, No. 17.

ORDERED that these papers be forwarded to the Government of India.

(Here enter No. 2,136, dated 7th September 1872.)

(True Extract.)

Colonel, R.E.,

Secretary to Government.

To the Consulting Engineer for Railways.
Exd E. C. Shunker.

PUBLIC WORKS DEPARTMENT,
OOTACAMUND, 7th September 1872.

No. 111.

No. 2,136.

To

THE SECRETARY TO THE GOVERNMENT OF INDIA,

PUBLIC WORKS DEPARTMENT.

RAILWAY, No. 18.

SIR,—With reference to your letter No. 26-R., dated 19th June 1872, I am directed to forward the accompanying letter No. 422 of the 12th August 1872, from the Consulting Engineer from which it will be observed that the Agents of the Madras Railways are opposed to the suggestion of supplementing the pay of Station Masters by allowing them a percentage on traffic earnings, and their opinion is concurred in by the Consulting Engineer, who proposes the employment of traffic canvassers on fixed salaries to be augmented by percentages on any increase of traffic which may be directly due to their exertions.

2. The details of the proposed measure are not fully described; but I am directed to state that His Excellency the Governor in Council considers that this arrangement would be one of very questionable utility. The Consulting Engineer has been called on to specify the duties of the proposed "canvassers" and to give details as to their probable number and rate of remuneration.

I have the honour to be,

Sir,

Your most obedient servant,

Colonel, R.E.,

Secretary to Government.

Exd. E. C. Shunker.

RAILWAY DEPARTMENT.

CONSULTING ENGINEER'S OFFICE.

No. 422

From

Lieut. Colonel J. W. M. Shaw Stewart R.E.
Consulting Engineer for Railways.

To

Colonel G. W. Walker R.E.
Secretary to Government,
Public Works Department,
Fort Saint George.

SIR,

With reference to G.O.
No. 1657, of the 10th July 1872, I have

M. Ry. No 529 25th July 1872.
G.P. & L. No 4625 9th August 1872
Carnatic 25th July 1872
No 503

their Honours to submit letters from the

Agents of the Madras, the Great

Southern of India, and Carnatic

Railways containing their views

on the suggestion to allow certain

percentages to station masters over

and above their salaries as an in-

-centive to exert themselves to

develop the traffic on the railways.

2. It will be observed that all the Agents disapprove of the proposal, and in my opinion they are right. It is probably the case that upon most railways additional traffic might, by judicious means, be attracted to the rail; but it would not be good policy to employ the station-masters in touting for it. Several objections to such a course have been pointed out; but the main fact that any such extra employment would necessarily tend to the neglect of a station-master's proper duties, and to his frequent absence from the station, is insuperable.

3. There is no such objection to the employment of paid traffic canvassers, to be stationed at the principal towns and villages, on small fixed salaries, supplemented by percentages on any traffic earnings which may be proved to have resulted from their exertions. This was suggested to the Railway Agents in this Presidency, and it will be seen that the proposal is approved of by the Agents of the Great Southern of India and Carnatic Railways. The Agent of the Madras Railway states that "canvassing for traffic forms part of the duty of each Assistant Traffic Manager in his Division of

"of the line": but these officers are Europeans; with very responsible duties, and with large sections of the railway to supervise. They could do most probably canvass effectually for traffic in every large town and village among the native merchants and others. In my opinion much good would result from the employment of natives as carriers, paid in the manner suggested.

I have the honour to be,
 Your most obedient servant
 J. H. Stewart
 Consulting Engineer for Railways

Madras 12th August 1872
 109
 Dated 12th Aug 1872
 Recd. 13th Aug 1872
 No. 422
 The Secretary to Government,
 P. W. Department,
 Fort Saint George.
 From The Consulting Engineer for Railways.
 Railway Department.
 1872.
 He 3934.
 P. O. 1872 Michael.
 He 11 July 1872 8091-132
 He 2135-2736. 7th Sept 1872
 letters from the
 Govt. putting and
 a sum of Rs. 1000
 allowed to be taken
 with arrears

No. 529

553
 MADRAS RAILWAY.

AGENT AND MANAGER'S OFFICE.
 Madras, 25th July 1872.

From Robert B. Clavin Esq.
 Agent and Manager, M. R. Co.

To Lt Col. J. H. Stewart, Esq.
 Consulting Engineer for Railways.

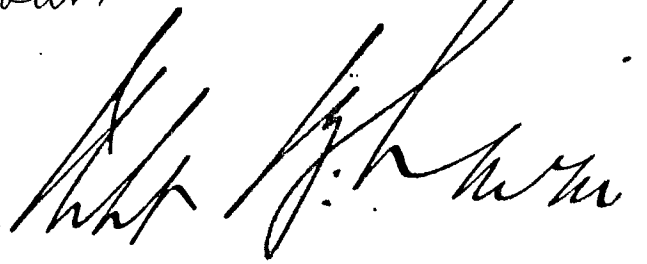
SIR,

With reference to your letter of 5th of the 19th instant with which was enclosed a copy of G. O. of 16th 57 dated the 10th idem. I have the honour to inform you that the views expressed by the Agent of the Sindh Punjab and Delhi Railway, in his letter of the 3rd of May to the Government Consulting Engineer for Railways in the Punjab, are quite in accordance with the feelings of the Traffic Manager, and my own opinion, as to the suggestion that station masters should be incited to canvass for traffic by the payment of per centages on the excess of traffic earnings above a certain fixed amount.

C 453 - 24th
 343
 July 1872

The Traffic Manager writes as follows upon the subject -
 "Any attempt to divert the attention of a station master from his legitimate duties would be repented by him"

"and license to be absent from his
"station where his presence at all times
"is absolutely necessary. Good service
"will be best secured by making all
"servants sensible that promotion is
"entirely contingent upon a proper dis-
"charge of their duties in all respects."
3. As regards your suggestion
that we should employ paid traffic
"Canvassers on small fixed salaries
"supplemented by similar percentages,
I beg to inform you that canvassing
for traffic forms part of the duty of
each Assistant Traffic Manager
in his Division of the line.

I have the honour to be
Sir
Your most Obedient Servant.

Agent & Manager.

making to act as Traffic Manager

No. 4625

GREAT SOUTHERN OF INDIA RAILWAY.

AGENT'S OFFICE,

NEGAPATAM,

August 7th 1872

From

THE AGENT,

Great Southern of India Railway,

To

The Consulting Engineer
for Railways
Madras

SIR,

Your letter No. 284 of the 19 ulto
The Assistant Traffic Manager con-
siders it would be expedient to
supplement the pay of Station
masters by allowing percentages
on the excess of traffic earnings
above certain fixed amounts as
an inducement to exert themselves
to develop the traffic on the
Railway. I entertain a similar
opinion, and would elect, in
preference, to employ paid traffic
Cassiers on fixed salaries sup-
plemented by similar percentages.

I have the honor to be

Yours most obedt. servant

William Webb.

Agent

From

MADRAS RAILWAY.

The Agent and Manager

The Consulting Engineer

for Railways

Dated 25th July 1872
Recd. 26 July 1872

Mr. No. 529

Replying to letter No. 284 of the 19 ulto
The Assistant Traffic Manager con-
siders it would be expedient to
supplement the pay of Station
masters by allowing percentages
on the excess of traffic earnings
above certain fixed amounts as
an inducement to exert themselves
to develop the traffic on the
Railway. I entertain a similar
opinion, and would elect, in
preference, to employ paid traffic
Cassiers on fixed salaries sup-
plemented by similar percentages.

P. M. 3934/72.

No 503

Carnatic Railway Co. Ltd.
Agent & Manager's Office.
Madras 25 July 1872.

From
J. J. Fisher Esq.
Agent & Manager.
Carnatic Railway Co.

To
Lieut. Col. A. H. M. Shaw Stewart R.E.
Cons. Engineer for Railway.
Madras.

Sir,
I have the honor to acknowledge the receipt of your letter No 177 together with G.O. No 1057 dated 10 July 1872, requesting the expression of my views as to the expediency of supplementing the pay of Station Masters, by allowing per centages on the excess of traffic earnings above a certain fixed amount.
2. In reply I am of opinion that it would not be expedient to adopt such means to stimulate Station Masters and other subordinate servants of Railway Companies to a proper discharge of their duty.
3. Such measures would in my judgement open the door to a neglect of some of the duties of Station Masters which would involve risks, and irregularities which would not be compensated by any increase of earnings likely to be acquired, and generally I cordially

Concur

No 11625

View

The Agents

to the

The Committee

for Railway

dated 11th
June 1872

11th

Regarding

percentage to Station

Masters & Clerks

P.M. 29/5/72

make to the Board

concur in the objections of the Agent
of the Pindh Punjab & Delhi Railway
to the proposals of the Traffic Manager
of that Co.

4. I think it quite possible how-
-ever that Native canvassers, might
with advantage be employed, whose
duties should be confined to the soli-
-citation for traffic and to seeing that
due attention was paid to the require-
-ments of consignors at stations within
a prescribed district, and whose em-
-oluments should be derived almost
if not entirely from the result of their
own exertions. but a percentage pay-
-ment could only in my opinion be
based with propriety on an average of
a considerable period. say 3 or even 5
years.

I have the honor to be,
Sir,

Your most obed^t Serv^t

Jr. J. Fisher
Agent & Manager.

From
The Agent & Manager.
Camatic Railway Co.

To
The Comd. Engineer
for Railway.

Dated 25 July } 1872
Recd 26

N^o 503 P.W.

Intimates that it
would not be expedient
to allow a percentage to
Station Master. but is
in favor of Canvassers
being employed upon a
percentage.

P. W. 2934/72.

Per J. J. Fisher 1/12 In Bd. 109.

Ordered that
these papers be forwarded
to the Government of
India.

H. E. No. dated

To. The Secretary to the
Govt. of India.

I would first ask
for more specific
information - as
to the nature of the
document "Canvassers"
the modes of conducting
any & manner

Sir
With reference to
your letter No. 269
dated 19th June 1872

A. A. L. S.

I am directed to forward
the accompanying letter
No. 422 of the 12th August
1872, from the Consulting
Engineer from which
it will be observed
that the Agents of the
Madras Railways
are opposed to the
suggestion of supple-
menting the pay of
Station Masters by
allowing them a per-
centage on traffic
earnings and their
opinion is concurred
in by the Consulting
Engineer who proposes
the

The details of the
proposed measure are
not fully described but I
am directed to state that
His Excellency the Governor
in Council ~~has~~
considers this this
arrangement would
be one of my jurisdiction
ability. C.J.F.

It seems to me an
arrangement of my
jurisdiction the ability.
A.A.

the employment of
traffic Canvasers
on fixed salaries
to be augmented
by percentages on
any increase of
traffic which may
be directly due to
their exertions. Lieut.
Colonel Shaw Stewart

proposal recommends
itself to His Excellency
the Governor in Council
I am to recommend
it for the consideration
of the Govt. of India.

Yours

C.J.F.

Public Works Department
No: 2135
Proceedings of the Madras Government
Read the following

From The Consulting Engineer
for Railways. } H.E. No: 4227/12th Aug 1/72

Ordered that these
papers be forwarded
to the Government of
India.

To the Engineer

Dec 13/9/72

H. E. No 2136 dated

2136

To, The Secretary to the Govt
of India.

Sir

With reference to
your letter No 260
dated 19th June 1872.

I am directed to forward
the accompanying
letter No. 22 of the 12th
August 1872, from the
Consulting Engineer
from which it will
be observed that the
Agents of the Madras
Railways are opposed
to the suggestion of
supplementing the pay
of Station Masters
by allowing them a
percentage on traffic
earnings and their
opinion is concurred
in by the Consulting
Engineer who proposes
the

the employment of traf-
fic ³Canvassers on
fixed salaries to be
augmented by per-
centages on any in-
crease of traffic
which may be directly
due to their exertions.

The details of the
proposed measure
are not fully described
but I am directed
to state that His
Excellency the Governor
in Council consi-
ders that this arrange-
ment would be
one of very question-
able

able utility. The Comptroller
has been called
on to specify the
~~same~~ duties of the pro-
posed "Canvassers", and to give
details as to their
probable number
and rate of remuneration -

GMM

Desd 13/9/72 with
Copy of Gen 2135 of 1872

Of 3934

Govt. of 1872 Madras.

PUBLIC WORKS.

To the Commanding Engineer
for Railways
And
To the Secretary to the
Govt of India

Dated

Recd.

Encl. 3

G. O. of Sept 1872, No 2135-2136.

Nos. 109-1209 III

Station Masters. Passengers.
Reference to letter from the Engineer
reporting on the proposal
to allow certain percentages
to Station Masters.

Forwarding, with
Remarks, correspondence
on the subject of ~~the~~ allow-
ing certain percentages to
Station Masters.